

## CAmagazine 2010 Enterprise Software Survey

Question	3rdwave GCM	Adagio Accounting	Adept ERP	Agresso Business World	BizAutomation.com	Blue Link Elite	BST Enterprise
<b>Tier</b>	<b>2</b>	<b>3</b>	<b>2</b>	<b>2</b>	<b>3</b>	<b>2</b>	<b>2</b>
<b>System information</b>							
Vendor name	Blinco Systems Inc.	Softrak Systems Inc.	Adept Business Systems	UNIT4 Business Software	BizAutomation.com	Blue Link Associates Limited	BST Global
Version no.	3.1	9.0A	7	553	2010	12	8.4
<b>Contact</b>							
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Website	www.blinco.com	www.softrak.com	www.adept.com.au	www.unit4software.com	www.bizautomation.com	www.bluelinkerp.com	www.bstglobal.com
<b>Cost</b>							
<b>On premises / Licence based (\$US)</b>							
Average cost per user (\$)	3,500	3,000	4,400	N/A	N/A	1,250	N/A
Average no. of users	50	3	40	N/A	N/A	15	N/A
Average cost (\$)	175,000	9,000	176,000	N/A	N/A	18,750	N/A
Ratio - average implementation cost/licence cost	0.5	0.5	1	N/A	N/A	1	N/A
Average implementation cost (\$)	87,500	4,500	176,000	N/A	N/A	18,750	N/A
Total licence based (\$)	262,500	13,500	352,000	N/A	N/A	37,500	N/A
<b>On Demand / SaaS or hosted (\$US)</b>							
Average annual fee / user (\$)	3,600	N/A	N/A	N/A	599	1,400	N/A
Average no. of users	20	N/A	N/A	N/A	10	10	N/A
Average annual fees (\$)	72,000	N/A	N/A	N/A	5,994	14,000	N/A
Average implementation costs / average fees - year one	0.25	N/A	N/A	N/A	0.75	1.25	N/A
Average implementation costs - year one (\$)	18,000	N/A	N/A	N/A	4,496	17,500	N/A
NPV over 5 years (discount rate of 5%) (\$)	328,865	N/A	N/A	N/A	30,233	77,279	N/A
<b>Vendor information</b>							
Customer information							

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No. of customers - worldwide - all products	17	5,000	N/A	2,900	500	500	N/A
No. of customers - worldwide - this product	17	5,000	N/A	2,900	500	480	N/A
Revenue (\$US)							
Revenue 2009 - all systems - in millions (\$)	N/A	N/A	N/A	517	N/A	N/A	N/A
Revenue 2009 - this system - in millions (\$)	N/A	N/A	N/A	517	N/A	N/A	N/A
Revenue 2008 - all systems - in millions (\$)	N/A	N/A	N/A	500	N/A	N/A	N/A
Revenue 2008 - this system - in millions (\$)	N/A	N/A	N/A	500	N/A	N/A	N/A
<b>Company Profile</b>							
Budget for licence cost and implementation services							
> \$300k	N/A	N/A	Secondary	Primary	N/A	N/A	N/A
From \$50k to \$300k	Primary	Secondary	Primary	N/A	Primary	Secondary	N/A
< \$50k	N/A	Primary	N/A	N/A	N/A	Primary	N/A
Annual budget for software as a service - SaaS (if you want to consider SaaS solutions)							
> \$50k	Primary	N/A	N/A	N/A	Secondary	N/A	N/A
From \$5k to \$50k	N/A	N/A	N/A	N/A	Primary	Primary	N/A
< \$5k	N/A	N/A	N/A	N/A	Primary	Secondary	N/A
Company size							
Revenue > \$200M or customer employees > 500	N/A	N/A	Secondary	Primary	N/A	N/A	N/A
Revenue \$10M-\$200M or customer employees 50-500	N/A	Primary	Primary	Secondary	Primary	Secondary	N/A
Revenue < \$10M or Employees < 50	Primary	Secondary	N/A	N/A	Primary	Primary	N/A
<b>Geography</b>							
Local support							
Africa	Not supported	Partial support	Partial support	Not supported	Not supported	Not supported	Partial support
Australia	Not supported	Not supported	Full support	Full support	Partial support	Partial support	Full support
Austria	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Belgium	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Bosnia & Hercegovina	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Brazil	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Bulgaria	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Canada	Full support	Full support	Partial support	Full support	Full support	Full support	Not supported
China	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Croatia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported

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Czech Republic	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Denmark	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Estonia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Finland	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
France	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Germany	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Greece	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Hong Kong	Not supported	Full support	Full support	Not supported	Not supported	Not supported	Not supported
Hungary	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
India	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Indonesia	Not supported	Partial support	Full support	Not supported	Not supported	Not supported	Not supported
Ireland	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Israel	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Italy	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Japan	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Kazakhstan	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Korea	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Latin America	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Latvia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Lithuania	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Malaysia	Not supported	Not supported	Full support	Full support	Not supported	Not supported	Not supported
Malta	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Middle East	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Netherlands	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
New Zealand	Not supported	Not supported	Full support	Not supported	Partial support	Not supported	Not supported
Norway	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Philippines	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Poland	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Portugal	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Romania	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Russia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Serbia & Montenegro	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Singapore	Not supported	Full support	Full support	Full support	Not supported	Not supported	Not supported
Slovakia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Slovenia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
South Africa	Not supported	Full support	Partial support	Not supported	Not supported	Not supported	Not supported
South Asia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Spain	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Sweden	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Switzerland (French)	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Switzerland (German)	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Taiwan	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Thailand	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Turkey	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Ukraine	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported

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United Kingdom	Not supported	Not supported	Partial support	Full support	Partial support	Not supported	Full support
United States	Full support	Full support	Partial support	Full support	Full support	Full support	Full support
Vietnam	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Compliant with Tax Authority							
Africa	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Australia	Not supported	Not supported	Full support	Full support	Full support	Full support	Not supported
Austria	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Belgium	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Bosnia & Hercegovina	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Brazil	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Bulgaria	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Canada	Full support	Full support	Partial support	Full support	Full support	Full support	Not supported
China	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Croatia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Czech Republic	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Denmark	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Estonia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Finland	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
France	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Germany	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Greece	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Hong Kong	Not supported	Full support	Full support	Not supported	Not supported	Not supported	Not supported
Hungary	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
India	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Indonesia	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Ireland	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Israel	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Italy	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Japan	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Kazakhstan	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Korea	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Latin America	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Latvia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Lithuania	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Malaysia	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Malta	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Middle East	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Netherlands	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
New Zealand	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Norway	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Philippines	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Poland	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Portugal	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Romania	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Russia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported

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Serbia & Montenegro	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Singapore	Not supported	Full support	Full support	Not supported	Not supported	Not supported	Not supported
Slovakia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Slovenia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
South Africa	Not supported	Full support	Partial support	Not supported	Not supported	Not supported	Not supported
South Asia	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Spain	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Sweden	Not supported	Not supported	Partial support	Full support	Not supported	Not supported	Not supported
Switzerland (French)	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
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Thailand	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Turkey	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Ukraine	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
United Kingdom	Not supported	Not supported	Partial support	Full support	Partial support	Full support	Not supported
United States	Full support	Full support	Partial support	Full support	Full support	Full support	Not supported
Vietnam	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
<b>Language</b>							
Language support							
Arabic	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Chinese	Partial support	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Dutch	Not supported	Not supported	Not supported	Full support	Not supported	Not supported	Not supported
English	Full support	Full support	Full support	Full support	Full support	Full support	Full support
French	Partial support	Not supported	Not supported	Full support	Not supported	Partial support	Not supported
German	Not supported	Not supported	Not supported	Full support	Not supported	Not supported	Not supported
Hebrew	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Italian	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Japanese	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Norwegian	Not supported	Not supported	Not supported	Full support	Not supported	Not supported	Not supported
Portuguese	Not supported	Not supported	Not supported	Full support	Not supported	Not supported	Not supported
Russian	Full support	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Spanish	Partial support	Not supported	Not supported	Full support	Not supported	Not supported	Not supported
<b>Industry</b>							
Industry focus (NAICS)							
11 Agriculture, forestry, fishing and hunting	N/A	Some focus	Minimal focus	Minimal focus	Some focus	N/A	N/A
21 Mining	N/A	Minimal focus	Secondary focus	Minimal focus	Minimal focus	N/A	N/A
22 Utilities	N/A	Minimal focus	Secondary focus	Some focus	Some focus	N/A	N/A
23 Construction	N/A	Secondary focus	Some focus	Minimal focus	Secondary focus	Minimal focus	N/A
31-33 Manufacturing	Primary focus	Some focus	Secondary focus	Some focus	Secondary focus	Minimal focus	N/A
42 Wholesale trade	Primary focus	Primary focus	Primary focus	Minimal focus	Primary focus	Primary focus	N/A
44-45 Retail trade	Primary focus	Secondary focus	Some focus	Some focus	Primary focus	N/A	N/A

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48-49 Transportation and warehousing	Secondary focus	Some focus	Primary focus	Some focus	Primary focus	N/A	N/A
51 Information	N/A	Secondary focus	Secondary focus	Some focus	Primary focus	N/A	N/A
52 Finance and insurance	N/A	Secondary focus	Some focus	Primary focus	Primary focus	N/A	N/A
53 Real estate and rental and leasing	N/A	Some focus	Primary focus	Some focus	Primary focus	N/A	N/A
54 Professional, scientific, and technical services	N/A	Secondary focus	Minimal focus	Some focus	Primary focus	Some focus	Primary focus
55 Management of companies and enterprises	N/A	Secondary focus	Some focus	Some focus	Primary focus	N/A	N/A
56 Administrative and support and waste management and remediation services	N/A	Some focus	Minimal focus	Minimal focus	Primary focus	N/A	N/A
61 Education services	N/A	Minimal focus	Minimal focus	Primary focus	Primary focus	N/A	N/A
62 Health care and social assistance	N/A	Minimal focus	Minimal focus	Primary focus	Primary focus	N/A	N/A
71 Arts, entertainment and recreation	N/A	Minimal focus	Primary focus	Minimal focus	Primary focus	N/A	N/A
72 Accommodation and food services	N/A	Some focus	Primary focus	Minimal focus	Primary focus	N/A	N/A
81 Other services (except public administration)	N/A	Secondary focus	Primary focus	Some focus	Primary focus	Some focus	N/A
92 Public administration	N/A	Secondary focus	Some focus	Primary focus	Primary focus	N/A	N/A
<b>Technology</b>							
Databases supported							
Microsoft SQL Server	Primary	N/A	N/A	Primary	Primary	Primary	Primary
Oracle	Primary	N/A	N/A	Primary	N/A	N/A	N/A
Pervasive SQL	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM DB2	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sybase	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Informix	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Access	N/A	N/A	N/A	N/A	N/A	Secondary	N/A
Btrieve	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FoxPro	N/A	N/A	N/A	N/A	N/A	N/A	N/A
mySQL	Primary	N/A	N/A	N/A	N/A	N/A	N/A
Progress	N/A	N/A	Primary	N/A	N/A	N/A	N/A
Networks supported							
Microsoft	Primary	Primary	Primary	Primary	Primary	Primary	Primary
Linux	Secondary	Secondary	N/A	N/A	N/A	N/A	N/A
Unix	Secondary	N/A	N/A	N/A	N/A	N/A	N/A
AIX	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Novell Netware	N/A	Secondary	N/A	N/A	N/A	N/A	N/A
IBM AS/400 (OS/400)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM S/390	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Mac OS	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Web browser	Primary	N/A	Secondary	N/A	Primary	Secondary	N/A
Clients supported							

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Web based (no need for Citrix or Terminal Services)	Primary	N/A	Secondary	N/A	Primary	N/A	Primary
Windows	Primary	Primary	Primary	Primary	N/A	Primary	N/A
Mac OS (without web browser)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Software delivery							
On premises (software is installed and run on customer's hardware)	Primary	Primary	Primary	Primary	Secondary	Primary	Primary
On demand or SaaS (customer accesses a single instance of the software over the web that allows multiple customers to coexist by a multi-tenant architecture)	N/A	N/A	N/A	N/A	Primary	N/A	N/A
Hosted (software is accessed on demand, but lacking a multi-tenant architecture and requires separate servers and installations for each customer)	Primary	N/A	Secondary	N/A	N/A	Secondary	N/A
<b>Applications</b>							
Financial							
General ledger	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Financial reporting	In Next Six Months	In current release	In current release	In current release	In current release	In current release	In current release
Accounts receivable	In Next Six Months	In current release	In current release	In current release	In current release	In current release	In current release
Accounts payable	In Next Six Months	In current release	In current release	In current release	In current release	In current release	In current release
Fixed assets	In Next Six Months	Third party	In current release	In current release	In current release	In current release	Third party
Multicurrency	In Next Six Months	In current release	In current release	In current release	In current release	In current release	In current release
Distribution							
Order processing	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Inventory	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Purchase order	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Warehouse management	In current release	Third party	In current release	In current release	In current release	Third party	Not available
Manufacturing							
Discrete	Not available	Third party	Third party	Not available	Not available	Not available	Not available

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Process	Not available	Third party	Third party	Not available	Not available	Not available	Not available
Make to stock	Not available	Third party	In current release	Not available	Not available	In current release	Not available
Make to order	Not available	Third party	Third party	Not available	Not available	Not available	Not available
Other							
Service management	Not available	Not available	In current release	In current release	In current release	In current release	Not available
Professional services automation	Not available	Not available	Not available	In current release	In current release	Not available	In current release
Project costing	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Time billing	Not available	In current release	Third party	In current release	In current release	Not available	In current release
Canadian payroll	Not available	Third party	Not available	In current release	Not available	Third party	Third party
US payroll	Not available	Third party	Not available	In current release	Not available	Third party	Third party
HR	Not available	Third party	Not available	In current release	In current release	Not available	Third party
Contact management	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Customer relationship management	In current release	In current release	In current release	Third party	In current release	In current release	In current release
Business intelligence	In current release	In current release	In current release	In current release	In current release	Third party	In current release
Corporate performance management	Not available	Third party	In current release	In current release	In current release	Not available	In current release
Construction	Not available	In current release	Not available	Not available	In current release	Not available	Not available
Not-for-profit	Not available	In current release	In current release	In current release	In current release	Not available	Not available
Retail	Not available	Third party	Third party	Not available	In current release	Not available	Not available
<b>Generic Features</b>							
Customization							
Add user-defined fields to screen	Minor modification	In current release	Minor modification	In current release	In current release	In current release	In current release
Used in report selection and ordering	In current release	In current release	Minor modification	In current release	In current release	Third party	In current release
Without changing source code	Minor modification	In current release	Minor modification	In current release	In current release	In current release	In current release
Multiple companies							

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Automatic balancing of intercompany transactions	In current release	Third party	In current release	In current release	In current release	In current release	In current release
Purchase order automatically becomes sales order	In current release	Third party	Minor modification	In current release	In current release	In current release	In current release
Share inventory across separate databases	Minor modification	Not available	Minor modification	Not available	In current release	In current release	Not available
Share vendors across separate databases	Minor modification	Not available	Minor modification	In current release	Minor modification	Minor modification	Not available
Multicurrency							
Calculate realized gains and losses	Minor modification	In current release	In current release	In current release	In current release	Workaround	In current release
Calculate unrealized gains and losses	Minor modification	In current release	In current release	In current release	In current release	In current release	In current release
Invoice and payment in different currencies	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Password Security							
By company	Not available	In current release	In current release	In current release	In current release	In current release	Not available
By menu	In current release	In current release	In current release	In current release	In current release	In current release	In current release
By function ( view, add, change, delete)	Not available	In current release	In current release	In current release	In current release	Workaround	Not available
By field	Not available	Not available	In current release	In current release	Not available	Not available	Not available
By account code segment (e.g., department)	Not available	Not available	In current release	In current release	In current release	Not available	In current release
By employee or by role	In Next Six Months	In current release	In current release	In current release	In current release	In current release	In current release
Workflow							
Online review and approval of transactions	In Next Six Months	Not available	In Next Six Months	In current release	In current release	In current release	In current release
Alerts on pending and late activities	In Next Six Months	Not available	In Next Six Months	In current release	In current release	Third party	In current release
Report Writer							
Ad-hoc - don't need a programmer	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Uses same password security as application	In Next Six Months	In current release	In current release	In current release	In current release	In current release	Not available
<b>Financial</b>							
Analysis codes / Reporting structure							
Attach analysis codes to general ledger account segments; for example, attach a region code to an account segment for office	Not available	Not available	In current release	In current release	Not available	Workaround	In current release

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Question	3rdwave GCM	Adagio Accounting	Adept ERP	Agresso Business World	BizAutomation.com	Blue Link Elite	BST Enterprise
Reporting structures that allow rollups to any dimension; for example, could define a rollup from office to province or state and then to country	In Next Six Months	Not available	In current release	In current release	Not available	Not available	In current release
Analysis codes or reporting structures can be used to generate financial reports for attributes/dimensions such as country without embedding a country code in a financial transaction	Not available	Not available	In current release	In current release	Not available	Not available	In current release
Allocations							
Based on percentage	In current release	In current release	In current release	In current release	Not available	Not available	In current release
Based on actuals	In current release	Not available	In current release	Workaround	Not available	Not available	In current release
Commitment accounting							
Compare (actuals + commitments) to budgets	In current release	In current release	Not available	In current release	Not available	Not available	In current release
Prevent exceeding budget on purchase order	Minor modification	In current release	Not available	In current release	Not available	Not available	In current release
Consolidation							
Create new entity and post j/e's to it	Not available	Not available	In current release	In current release	Not available	In current release	In current release
Foreign currency translation	Not available	Not available	Minor modification	In current release	Not available	In current release	In current release
Source acct. can be different than target acct.	Not available	Not available	Minor modification	In current release	Not available	Not available	Not available
Across entities with different fiscal year ends	Not available	Not available	Minor modification	In current release	Not available	Third party	Not available
Financial reporting							
Rows and columns can be defined	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Multiple hierarchies	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Drill-down to transaction details	In current release	In current release	In current release	In current release	In current release	Third party	In current release
Format any part of report	Minor modification	In current release	In current release	In current release	Not available	Third party	In current release
Budgeting							
Multiple budgets	Minor modification	In current release	In current release	In current release	In current release	Third party	In current release
Export actuals to Excel	In current release	In current release	In current release	In current release	In current release	In current release	Third party
Import budget from Excel	Minor modification	In current release	In current release	In current release	Not available	In current release	Third party

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Question	3rdwave GCM	Adagio Accounting	Adept ERP	Agresso Business World	BizAutomation.com	Blue Link Elite	BST Enterprise
Compute budget using formula	Minor modification	In current release	Workaround	In Next Six Months	In current release	In current release	Third party
Project accounting							
Project can be updated by any financial transaction	Not available	In current release	Minor modification	In current release	In current release	In current release	In current release
Compare budget to actual	Not available	In current release	In current release	In current release	Not available	In current release	In current release
Span fiscal years	Not available	In current release	In current release	In current release	Not available	In current release	In current release
Project subledger (not tracked in general ledger)	Not available	In current release	In current release	Not available	Not available	In current release	In current release
Revenue recognition							
Based on % complete	Not available	In current release	In current release	In current release	In current release	Workaround	In current release
Based on milestone complete	Not available	In current release	Minor modification	In current release	Not available	Not available	In current release
<b>Distribution</b>							
Back orders							
Back order preference by customer	In current release	In current release	In current release	In current release	Not available	In current release	Not available
Back order fulfillment based on customer priority	Minor modification	Not available	Minor modification	In current release	Not available	In current release	Not available
Back order fulfillment based on order date	In current release	In current release	In current release	Not available	In current release	In current release	Not available
Back order fulfillment based on requested ship date	In current release	In current release	Minor modification	In current release	Not available	In current release	Not available
Data collection							
Bar coding	In current release	Third party	In current release	Third party	Not available	In current release	Not available
Radio frequency (RF)	In current release	Not available	Third party	Third party	Not available	Third party	Not available
Landed cost							
Based on std. percentages	Not available	In current release	In current release	Not available	Not available	In current release	Not available
Based on actuals	In current release	In current release	In current release	Not available	In current release	In current release	Not available
EDI supported							
Order placement	In current release	Third party	In current release	In current release	Minor modification	Third party	Not available
Order acknowledgement	In current release	Third party	In current release	Not available	Not available	Third party	Not available
Advance shipping notice (ASN)	In current release	Third party	Minor modification	Not available	Not available	Third party	Not available
Picking							

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Question	3rdwave GCM	Adagio Accounting	Adept ERP	Agresso Business World	BizAutomation.com	Blue Link Elite	BST Enterprise
Wave picking	Minor modification	Third party	Not available	Not available	In current release	In current release	Not available
Pallet, case and unit picking	In current release	Third party	Minor modification	Not available	In current release	Minor modification	Not available
System directs pickers to location in warehouse	In current release	Third party	In current release	Not available	In current release	In current release	Not available
Put away							
Pallet, case and unit put away	In current release	Third party	Minor modification	Not available	Not available	Workaround	Not available
System selects the best location	Minor modification	Third party	In current release	Not available	Not available	Minor modification	Not available
Requisitions							
Consolidate requisitions into purchase orders	In current release	In current release	Minor modification	In current release	In current release	Not available	In current release
Approval process	Minor modification	In current release	In current release	In current release	In current release	Not available	In current release
RMA tracking							
Reason codes	In current release	In next year	In current release	Third party	In current release	In current release	Not available
Serial number and lot tracking							
Track history of all movements	In current release	In next year	In current release	In current release	In current release	In current release	Not available
<b>Manufacturing</b>							
Type supported							
Process (e.g.,food)	Not available	Third party	Not available	Not available	Not available	Not available	Not available
Repetitive (e.g.,consumer electronics)	Not available	Third party	In current release	Not available	In current release	In current release	Not available
Make to stock (e.g.,consumer household goods)	Not available	Third party	Not available	Not available	Not available	In current release	Not available
Assemble to order (e.g.,personal computers)	Not available	Third party	Not available	Not available	In current release	In current release	Not available
Make to order (e.g.,complex custom products)	Not available	Third party	Not available	Not available	Not available	Not available	Not available
Engineer to order (e.g.,ship building)	Not available	Third party	Not available	Not available	Not available	Not available	Not available
MRP							
Based on bill of materials, inventory availability, seasonality, trends and orders	In current release	Third party	Not available	Not available	Not available	Not available	Not available
Generate suggested PO	In current release	Third party	Not available	Not available	Not available	Not available	Not available
Scheduling							
Generate production orders	Not available	Third party	Not available	Not available	Not available	Not available	Not available

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Question	3rdwave GCM	Adagio Accounting	Adept ERP	Agresso Business World	BizAutomation.com	Blue Link Elite	BST Enterprise
Based on resource capacity of labour and equipment	Not available	Third party	Not available	Not available	Not available	Not available	Not available
Based on grouping jobs to minimize setup	Not available	Third party	Not available	Not available	Not available	Not available	Not available
Graphical view - drag and drop production orders	Not available	Third party	Not available	Not available	Not available	Not available	Not available
Shop floor data collection							
Data collection by bar codes for labour and materials	Not available	Third party	Not available	Not available	Not available	Not available	Not available
Record any downtime with reason code	Not available	Third party	Not available	Not available	Not available	Not available	Not available
Based on programmable logic controller (PLC)	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Quality control							
Track non conformance	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Graph results by month over year	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Misc							
Reverse bill of materials for disassembly	Minor modification	Third party	In current release	Not available	Not available	Not available	Not available
Colour size matrix for apparel manufacturing	Minor modification	Not available	Not available	Not available	Not available	Not available	Not available
Engineering change management	Not available	Third party	Not available	Not available	Not available	Not available	Not available
Multisite production	Minor modification	Not available	Not available	Not available	Not available	Not available	Not available
Configurator	Not available	Not available	Not available	Not available	In current release	Not available	Not available
<b>Professional services</b>							
Flexible invoicing							
Can add any text to invoice	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Time and material	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Fixed fee	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Percent complete	Not available	In current release	In current release	In current release	In current release	Workaround	In current release
Cost plus	Not available	In current release	Minor modification	In current release	In current release	Workaround	In current release
Scheduling							
Based on availability	Not available	Not available	Not available	In next year	In current release	Not available	In current release

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Question	3rdwave GCM	Adagio Accounting	Adept ERP	Agresso Business World	BizAutomation.com	Blue Link Elite	BST Enterprise
Match skills	Not available	Not available	Not available	In current release	Not available	Not available	In current release
Match employee preferences	Not available	Not available	Not available	In current release	Not available	Not available	Third party
Timesheets							
1 week at a time	Not available	In current release	Not available	In current release	In current release	In current release	In current release
Note field for each project/day	Not available	In current release	Not available	In current release	In current release	In current release	In current release
Identify overtime	Not available	In current release	Not available	In current release	In current release	Not available	In current release
Web-based data entry	Not available	Third party	Not available	In current release	In current release	Not available	In current release
PDA-enabled	Not available	Third party	Not available	In current release	Not available	Not available	Third party
Can enter off-line and synchronize	Not available	In current release	Not available	Not available	Not available	Not available	In current release
Can prepopulate timesheet based on project assignments	Not available	In current release	Not available	In current release	Not available	In current release	In current release
Could enter time for a project, phase and task	Not available	In current release	Not available	In current release	In current release	In current release	In current release
Different (lower) cost/user for timesheet and expense module	Not available	In current release	Not available	In current release	Not available	In current release	Not available
Expense Reporting							
Calculations such as km's * rate	Not available	Not available	Not available	In current release	Not available	Workaround	In current release
Maximums per day	Not available	Not available	Not available	In current release	Not available	In current release	In current release
WIP							
Maintain WIP history	Not available	In current release	In current release	In current release	Not available	Not available	In current release
Generate bill from WIP	Not available	In current release	In current release	In current release	Not available	Workaround	In current release
Write-downs or write-ups	Not available	In current release	Minor modification	In current release	Not available	Workaround	In current release
Revenue recognition							
Based on hours booked * rate	Not available	In current release	In current release	In current release	Not available	In current release	In current release
Based on % complete	Not available	In current release	In current release	In current release	Not available	Workaround	In current release
Subscription revenue is deferred and recognized monthly	Not available	Not available	Workaround	In current release	Not available	In current release	In current release
Based on milestone complete	Not available	In current release	Minor modification	In current release	Not available	Workaround	In current release
Workflow							

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Question	3rdwave GCM	Adagio Accounting	Adept ERP	Agresso Business World	BizAutomation.com	Blue Link Elite	BST Enterprise
Electronic approval of timesheets and expense reports	Not available	Not available	Not available	In current release	In current release	In current release	In current release
Multiple approvals of timesheet - by supervisor (all projects) and project manager (specific project)	Not available	Not available	Not available	In current release	In current release	Not available	In current release
Alert if timesheet not completed on time	Not available	Not available	Not available	In current release	Not available	Workaround	In current release
Misc							
Revenue and costs transferred between divisions automatically when an employee in one division works for another division	Not available	In current release	Not available	In current release	Not available	Not available	In current release
2 way integration with Microsoft Project	Not available	Not available	Not available	In current release	Not available	Not available	In current release
Pass through charges from A/P to client	Not available	In current release	In current release	In current release	Not available	In current release	In current release
Charge customer for equipment usage	Not available	In current release	In current release	In current release	Not available	Not available	In current release
Change orders	Not available	In current release	Not available	In current release	Not available	Not available	In current release
<b>Construction</b>							
Estimating							
Estimates based on building statistics such as number of suites and historical rates	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Detailed estimates based on take-offs that include floor area, drywall and appliances	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Budgeting							
Maintain budget that includes change orders and commitments	Not available	In current release	Not available	Not available	Not available	Not available	Not available
Collaboration with trades							
Bids online	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Bids via spreadsheet	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Track status of activities to be completed by trades	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Alerts if late	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Scheduling							
Generate schedule based on start date, lag time between activities and dependencies	Not available	Not available	Not available	Not available	Not available	Not available	Not available

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Question	3rdwave GCM	Adagio Accounting	Adept ERP	Agresso Business World	BizAutomation.com	Blue Link Elite	BST Enterprise
Update schedule as work gets completed	Not available	Not available	Not available	Not available	Not available	Not available	Not available
Billing							
By % complete	Not available	In current release	Not available	Not available	In current release	Not available	In current release
By milestone	Not available	In current release	Not available	Not available	In current release	Not available	In current release
<b>Service Management</b>							
Service calls							
Date and time stamping	Not available	In current release	Not available	In current release	In current release	In current release	Not available
Escalations if work not done on time	Not available	Not available	Not available	In current release	In current release	Not available	Not available
Track service history by serial number	Not available	Not available	In current release	In current release	Not available	In current release	Not available
Generate quote for customer	Not available	In current release	Not available	In current release	In current release	In current release	Not available
Generate work order	Not available	In current release	Not available	In current release	In current release	In current release	Not available
Generate invoice for work done and inventory used	Not available	In current release	In current release	In current release	In current release	In current release	Not available
Scheduling / dispatching							
Manually assign resources	Not available	Not available	Not available	In current release	In current release	Not available	Not available
Automatically assign resources based on skills and availability	Not available	Not available	Not available	In next year	Not available	Not available	Not available
Self service by client							
Check status	Not available	Not available	Minor modification	In current release	In current release	Not available	Not available
Log problem	Not available	Not available	Minor modification	In Next Six Months	In current release	Not available	Not available
Access to information to resolve problem	Not available	Not available	Minor modification	In Next Six Months	Not available	Not available	Not available
<b>Human resources</b>							
Recruitment							
Web based	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Automated screening based on keywords or qualifications	Not available	Not available	Not available	Third party	Not available	Not available	Third party
Employee administration							
Pictures attached to employee and available for view by employees that have access	Not available	Third party	Not available	In current release	In current release	Not available	In current release

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<b>Question</b>	<b>3rdwave GCM</b>	<b>Adagio Accounting</b>	<b>Adept ERP</b>	<b>Agresso Business World</b>	<b>BizAutomation.com</b>	<b>Blue Link Elite</b>	<b>BST Enterprise</b>
Self serve over the Internet	Not available	Not available	Not available	In current release	Not available	Not available	In current release
Generate work flow approval on change of certain information	Not available	Not available	Not available	In current release	In Next Six Months	Not available	In current release
Skills and degrees	Not available	Third party	In current release	In current release	Not available	Not available	In current release
Maintain history of compensation and ratings	Not available	Third party	In current release	In current release	Not available	Not available	Third party
Record company assets including keys, Blackberries, laptops given out to employees	Not available	Not available	Not available	In current release	In current release	Not available	Third party
Leave of absence administration							
Able to view the various absence plans of each employee - vacation, personal, days, sick days, bereavement, unpaid leave, etc.	Not available	Not available	In current release	In current release	Not available	Not available	Third party
Absence approval process	Not available	Not available	Minor modification	In current release	In current release	Not available	Third party
Performance management							
Maintain job descriptions and attached to employees	Not available	Not available	Not available	In current release	Not available	Not available	In current release
Track performance review process - dates, ratings	Not available	Not available	In current release	In current release	Not available	Not available	Third party
Benefit administration							
Benefit plans and deductions - family vs. single, LTD, life insurance, etc.	Not available	Third party	Minor modification	In current release	Not available	Not available	Third party
Eligibility dates for benefits	Not available	Third party	Minor modification	In current release	Not available	Not available	Third party
Training administration							
Employee update courses online	Not available	Not available	Not available	In current release	Not available	Not available	In current release
Registration for internal courses by employees	Not available	Not available	Not available	In current release	Not available	Not available	In current release

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Tier	3	3	2	2	2	2	3
<b>System information</b>							
Vendor name	Accountek Solutions Inc.	Corecon Technologies Inc	DEACOM	Deltek	Epicor Software Corporation	Softrend Systems Inc.	V2V Technologies
Version no.	6.3	7			9.05		5
<b>Contact</b>							
Contact name	Eden Scott-Reid	Ian Broadfoot	Susan Shaw	Jason Choo	Kyle Pickus	Trudie Carlesso	Mathieu Brunel
Contact phone number	888-678-5856 ext: 227	800-630-8813	610-971-2278 ext: 15	416-806-0478	949-585-4000	226-339-7140	514-940-8649 ext: 222
Contact email	eden@accountek.com	meridiancomputer@telus.net	sshaw@deacom.net	jasonchoo@deltek.com	kpickus@epicor.com	sales@softrend.com	mbrunel@v2v.ca
Website	www.accountek.com	www.corecon.com	www.deacom.net	www.deltek.com	www.epicor.com	www.softrend.com	www.GEM-CAR.com
<b>Cost</b>							
On premises / Licence based (\$US)							
Average cost per user (\$)	600	N/A	2,000	450	2,500	2,000	2,000
Average no. of users	10	N/A	20	100	30	10	2
Average cost (\$)	6,000	N/A	40,000	45,000	75,000	20,000	3,000
Ratio - average implementation cost/licence cost	0.5	N/A	2.75	1	0.75	1	0.5
Average implementation cost (\$)	3,000	N/A	110,000	45,000	56,250	20,000	1,500
Total licence based (\$)	9,000	N/A	150,000	90,000	131,250	40,000	4,500
On Demand / SaaS or hosted (\$US)							
Average annual fee / user (\$)	N/A	720	N/A	N/A	1,785	N/A	1,800
Average no. of users	N/A	3	N/A	N/A	10	N/A	1
Average annual fees (\$)	N/A	2,160	N/A	N/A	17,850	N/A	1,800
Average implementation costs / average fees - year one	N/A	0.75	N/A	N/A	0.25	N/A	0.25
Average implementation costs - year one (\$)	N/A	1,620	N/A	N/A	4,463	N/A	450
NPV over 5 years (discount rate of 5%) (\$)	N/A	10,895	N/A	N/A	81,532	N/A	8,222
<b>Vendor information</b>							
Customer information							

## CAmagazine 2010 Enterprise Software Survey

Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
No. of customers - worldwide - all products	700	2,000	110	12,000	20,000	N/A	400
No. of customers - worldwide - this product	700	2,000	110	3,400	1,500	N/A	350
Revenue (\$US)							
Revenue 2009 - all systems - in millions (\$)	N/A	N/A	N/A	N/A	410	N/A	N/A
Revenue 2009 - this system - in millions (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Revenue 2008 - all systems - in millions (\$)	N/A	N/A	N/A	N/A	495	N/A	N/A
Revenue 2008 - this system - in millions (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Company Profile</b>							
Budget for licence cost and implementation services							
> \$300k	N/A	N/A	Secondary	Primary	Secondary	N/A	N/A
From \$50k to \$300k	N/A	N/A	Primary	Primary	Primary	Primary	N/A
< \$50k	Primary	N/A	N/A	Secondary	Secondary	Secondary	Primary
Annual budget for software as a service - SaaS (if you want to consider SaaS solutions)							
> \$50k	N/A	N/A	Primary	N/A	Secondary	N/A	N/A
From \$5k to \$50k	N/A	Secondary	N/A	N/A	Primary	N/A	N/A
< \$5k	N/A	Primary	N/A	N/A	Secondary	N/A	Primary
Company size							
Revenue > \$200M or customer employees > 500	N/A	N/A	Primary	Primary	Primary	N/A	N/A
Revenue \$10M-\$200M or customer employees 50-500	N/A	Secondary	Secondary	Primary	Primary	Primary	N/A
Revenue < \$10M or Employees < 50	Primary	Primary	N/A	Secondary	Secondary	Secondary	Primary
<b>Geography</b>							
Local support							
Africa	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Australia	Not supported	Not supported	Not supported	Full support	Full support	Full support	Not supported
Austria	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Belgium	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Bosnia & Hercegovina	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Brazil	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Bulgaria	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Canada	Full support	Full support	Full support	Full support	Full support	Full support	Full support
China	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Croatia	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported

## CAmagazine 2010 Enterprise Software Survey

Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Czech Republic	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Denmark	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Estonia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Finland	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
France	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Germany	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Greece	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Hong Kong	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Hungary	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
India	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Indonesia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Ireland	Not supported	Not supported	Not supported	Full support	Full support	Not supported	Not supported
Israel	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Italy	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Japan	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Kazakhstan	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Korea	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Latin America	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Latvia	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Lithuania	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Malaysia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Malta	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Middle East	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Netherlands	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
New Zealand	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Norway	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Philippines	Not supported	Not supported	Not supported	Full support	Partial support	Not supported	Not supported
Poland	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Portugal	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Romania	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Russia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Serbia & Montenegro	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Singapore	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Slovakia	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Slovenia	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
South Africa	Not supported	Not supported	Not supported	Full support	Full support	Not supported	Not supported
South Asia	Not supported	Not supported	Not supported	Full support	Partial support	Not supported	Not supported
Spain	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Sweden	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Switzerland (French)	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Switzerland (German)	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Taiwan	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Thailand	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Turkey	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Ukraine	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
United Kingdom	Full support	Not supported	Not supported	Full support	Full support	Full support	Not supported
United States	Full support	Full support	Full support	Full support	Full support	Full support	Full support
Vietnam	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Compliant with Tax Authority							
Africa	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Australia	Not supported	Not supported	Full support	Full support	Full support	Full support	Not supported
Austria	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Belgium	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Bosnia & Hercegovina	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Brazil	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Bulgaria	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Canada	Full support	Full support	Full support	Full support	Full support	Full support	Full support
China	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Croatia	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Czech Republic	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Denmark	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Estonia	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Finland	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
France	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Germany	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Greece	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Hong Kong	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Hungary	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
India	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Indonesia	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Ireland	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Israel	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Italy	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Japan	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Kazakhstan	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Korea	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Latin America	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Latvia	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Lithuania	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Malaysia	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Malta	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Middle East	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Netherlands	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
New Zealand	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Norway	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Philippines	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Poland	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Portugal	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Romania	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Russia	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Serbia & Montenegro	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Singapore	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Slovakia	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Slovenia	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
South Africa	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
South Asia	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Spain	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Sweden	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Switzerland (French)	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Switzerland (German)	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Taiwan	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Thailand	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
Turkey	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
Ukraine	Not supported	Not supported	Full support	Full support	Partial support	Not supported	Not supported
United Kingdom	Full support	Not supported	Full support	Full support	Full support	Full support	Not supported
United States	Full support	Full support	Full support	Full support	Full support	Full support	Not supported
Vietnam	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
<b>Language</b>							
Language support							
Arabic	Not supported	Not supported	Full support	Not supported	Partial support	Not supported	Not supported
Chinese	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Dutch	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
English	Full support	Full support	Full support	Full support	Full support	Full support	Full support
French	Not supported	Not supported	Full support	Full support	Full support	Partial support	Full support
German	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Hebrew	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Italian	Not supported	Not supported	Full support	Not supported	Partial support	Not supported	Not supported
Japanese	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Norwegian	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Portuguese	Not supported	Not supported	Full support	Not supported	Partial support	Not supported	Not supported
Russian	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Spanish	Not supported	Not supported	Full support	Full support	Full support	Not supported	Not supported
<b>Industry</b>							
Industry focus (NAICS)							
11 Agriculture, forestry, fishing and hunting	N/A	N/A	N/A	N/A	Some focus	Secondary focus	N/A
21 Mining	N/A	N/A	N/A	N/A	Primary focus	Secondary focus	N/A
22 Utilities	N/A	N/A	N/A	N/A	Primary focus	Some focus	N/A
23 Construction	Primary focus	Primary focus	Secondary focus	Secondary focus	Primary focus	Some focus	N/A
31-33 Manufacturing	Primary focus	N/A	Primary focus	N/A	Primary focus	Secondary focus	N/A
42 Wholesale trade	Primary focus	N/A	N/A	N/A	Primary focus	Primary focus	N/A
44-45 Retail trade	N/A	N/A	N/A	N/A	Some focus	Some focus	N/A

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
48-49 Transportation and warehousing	N/A	N/A	N/A	N/A	Primary focus	Secondary focus	N/A
51 Information	N/A	N/A	N/A	N/A	Primary focus	Secondary focus	N/A
52 Finance and insurance	Primary focus	N/A	N/A	N/A	Primary focus	N/A	N/A
53 Real estate and rental and leasing	N/A	N/A	N/A	N/A	Secondary focus	N/A	N/A
54 Professional, scientific, and technical services	Primary focus	Secondary focus	N/A	Primary focus	Secondary focus	Secondary focus	N/A
55 Management of companies and enterprises	Primary focus	N/A	N/A	N/A	Primary focus	Some focus	N/A
56 Administrative and support and waste management and remediation services	N/A	N/A	N/A	N/A	Secondary focus	Secondary focus	N/A
61 Education services	Primary focus	N/A	N/A	N/A	Minimal focus	N/A	N/A
62 Health care and social assistance	N/A	N/A	N/A	Secondary focus	Secondary focus	N/A	N/A
71 Arts, entertainment and recreation	N/A	N/A	N/A	N/A	Secondary focus	Some focus	N/A
72 Accommodation and food services	N/A	N/A	N/A	N/A	Some focus	Some focus	N/A
81 Other services (except public administration)	N/A	N/A	N/A	Primary focus	Secondary focus	Secondary focus	Primary focus
92 Public administration	N/A	N/A	N/A	N/A	Minimal focus	N/A	N/A
<b>Technology</b>							
Databases supported							
Microsoft SQL Server	N/A	Primary	Primary	Primary	Primary	Primary	N/A
Oracle	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pervasive SQL	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM DB2	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sybase	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Informix	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Access	N/A	N/A	N/A	N/A	N/A	N/A	Primary
Btrieve	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FoxPro	N/A	N/A	N/A	N/A	N/A	N/A	N/A
mySQL	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Progress	N/A	N/A	N/A	N/A	Secondary	N/A	N/A
Networks supported							
Microsoft	Primary	N/A	Primary	Primary	Primary	Primary	Primary
Linux	N/A	N/A	N/A	N/A	Secondary	N/A	N/A
Unix	N/A	N/A	N/A	N/A	Secondary	N/A	N/A
AIX	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Novell Netware	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM AS/400 (OS/400)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM S/390	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Mac OS	Primary	N/A	Secondary	N/A	N/A	N/A	N/A
Web browser	N/A	N/A	Secondary	Primary	Primary	Primary	N/A
Clients supported							

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Web based (no need for Citrix or Terminal Services)	N/A	Primary	Secondary	Primary	Primary	Secondary	N/A
Windows	Primary	N/A	Primary	Primary	Primary	Primary	Primary
Mac OS (without web browser)	Primary	N/A	Secondary	N/A	N/A	N/A	N/A
Software delivery							
On premises (software is installed and run on customer's hardware)	Primary	N/A	Primary	N/A	Primary	Primary	Primary
On demand or SaaS (customer accesses a single instance of the software over the web that allows multiple customers to coexist by a multi-tenant architecture)	N/A	Primary	Secondary	N/A	Primary	N/A	N/A
Hosted (software is accessed on demand, but lacking a multi-tenant architecture and requires separate servers and installations for each customer)	N/A	N/A	Primary	N/A	Primary	N/A	N/A
<b>Applications</b>							
Financial							
General ledger	In current release	Third party	In current release	In Current Release	In current release	In current release	Not available
Financial reporting	In current release	Third party	In current release	In Current Release	Not available	In current release	Not available
Accounts receivable	In current release	Third party	In current release	In Current Release	In current release	In current release	Not available
Accounts payable	In current release	Third party	In current release	In Current Release	In current release	In current release	Not available
Fixed assets	Not available	Third party	In current release	In Next Six Months	In current release	In current release	Not available
Multicurrency	In current release	Third party	In current release	In Current Release	In current release	In current release	Not available
Distribution							
Order processing	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Inventory	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Purchase order	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Warehouse management	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Manufacturing							
Discrete	In current release	Not available	In current release	Not available	In current release	In current release	Not available

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Process	In current release	Not available	In current release	Not available	Workaround	In next year	Not available
Make to stock	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Make to order	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Other							
Service management	In current release	In Next Six Months	In current release	In Current Release	In current release	In current release	Not available
Professional services automation	Not available	In current release	Minor modification	In Current Release	In next year	Workaround	Not available
Project costing	In current release	In current release	In current release	In Current Release	In current release	In current release	Not available
Time billing	In current release	In current release	In current release	In Current Release	In current release	In current release	Not available
Canadian payroll	Third party	Not available	Third party	Third Party	Third party	In current release	Not available
US payroll	Third party	Not available	Third party	In Current Release	In current release	Not available	Not available
HR	Not available	Workaround	Third party	Third Party	In next year	Not available	Not available
Contact management	In current release	In current release	In current release	In Current Release	In current release	In current release	Not available
Customer relationship management	Not available	In current release	In current release	In Current Release	In current release	In current release	Not available
Business intelligence	Not available	Workaround	Third party	In Current Release	In current release	In current release	Not available
Corporate performance management	Not available	Workaround	In current release	In Current Release	In current release	Not available	Not available
Construction	Not available	In current release	In current release	Not available	In current release	Not available	Not available
Not-for-profit	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Retail	Not available	Not available	In current release	Not available	In next year	Not available	Not available
<b>Generic Features</b>							
Customization							
Add user-defined fields to screen	In current release	Not available	In current release	In current release	In current release	In current release	Not available
Used in report selection and ordering	Minor modification	In current release	In current release	In current release	In current release	In current release	Not available
Without changing source code	Minor modification	Not available	In current release	In current release	In current release	In current release	Not available
Multiple companies							

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Automatic balancing of intercompany transactions	Not available	Not available	In current release	In current release	In current release	In current release	Not available
Purchase order automatically becomes sales order	Not available	Not available	In current release	In current release	In current release	In current release	Not available
Share inventory across separate databases	Not available	Not available	In current release	In current release	In current release	Minor modification	Not available
Share vendors across separate databases	Not available	Not available	In current release	In current release	In current release	Minor modification	Not available
Multicurrency							
Calculate realized gains and losses	In current release	Not available	In current release	In current release	In current release	In current release	Not available
Calculate unrealized gains and losses	In current release	Not available	In current release	In current release	In current release	In current release	Not available
Invoice and payment in different currencies	In current release	In Next Six Months	In current release	In current release	In current release	In current release	Not available
Password Security							
By company	In current release	In current release	In current release	In current release	In current release	In current release	Not available
By menu	In current release	In current release	In current release	In current release	In current release	In current release	Not available
By function ( view, add, change, delete)	In current release	In Next Six Months	In current release	In current release	In current release	In current release	Not available
By field	Not available	Not available	In current release	In current release	In current release	In current release	Not available
By account code segment (e.g., department)	Not available	Not available	In current release	In current release	In current release	Minor modification	Not available
By employee or by role	In current release	Not available	In current release	In current release	In current release	In current release	Not available
Workflow							
Online review and approval of transactions	Not available	In Next Six Months	In current release	In current release	In current release	In current release	Not available
Alerts on pending and late activities	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Report Writer							
Ad-hoc - don't need a programmer	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Uses same password security as application	In current release	In current release	In current release	In current release	In current release	In current release	Not available
<b>Financial</b>							
Analysis codes / Reporting structure							
Attach analysis codes to general ledger account segments; for example, attach a region code to an account segment for office	Not available	Not available	In current release	In current release	In current release	In current release	Not available

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Reporting structures that allow rollups to any dimension; for example, could define a rollup from office to province or state and then to country	Not available	Not available	In current release	In current release	In current release	In current release	Not available
Analysis codes or reporting structures can be used to generate financial reports for attributes/dimensions such as country without embedding a country code in a financial transaction	Not available	Not available	In current release	In current release	In current release	In current release	Not available
Allocations							
Based on percentage	In current release	In current release	In current release	In Next Six Months	In current release	Minor modification	Not available
Based on actuals	In current release	In current release	In current release	In Next Six Months	In current release	In current release	Not available
Commitment accounting							
Compare (actuals + commitments) to budgets	In current release	In current release	In current release	In current release	Not available	In current release	Not available
Prevent exceeding budget on purchase order	Not available	Workaround	In current release	In current release	In current release	Minor modification	Not available
Consolidation							
Create new entity and post j/e's to it	In current release	Third party	In current release	In current release	In current release	In current release	Not available
Foreign currency translation	In current release	Third party	In current release	In current release	In current release	In current release	Not available
Source acct. can be different than target acct.	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Across entities with different fiscal year ends	Not available	Not available	In current release	In current release	In current release	In current release	Not available
Financial reporting							
Rows and columns can be defined	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Multiple hierarchies	Not available	Third party	In current release	In current release	In current release	In current release	Not available
Drill-down to transaction details	Not available	Third party	In current release	In current release	In current release	In current release	Not available
Format any part of report	In current release	Third party	In current release	In current release	In current release	In current release	Not available
Budgeting							
Multiple budgets	Not available	In current release	In current release	In current release	In current release	In current release	Not available
Export actuals to Excel	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Import budget from Excel	In current release	In current release	In current release	In current release	In current release	In current release	Not available

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Compute budget using formula	Not available	In current release	In current release	In current release	In current release	In current release	Not available
Project accounting							
Project can be updated by any financial transaction	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Compare budget to actual	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Span fiscal years	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Project subledger (not tracked in general ledger)	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Revenue recognition							
Based on % complete	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Based on milestone complete	In current release	In current release	In current release	In current release	In current release	In current release	Not available
<b>Distribution</b>							
Back orders							
Back order preference by customer	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Back order fulfillment based on customer priority	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Back order fulfillment based on order date	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Back order fulfillment based on requested ship date	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Data collection							
Bar coding	Third party	Not available	In current release	Not available	In current release	In current release	Not available
Radio frequency (RF)	Not available	Not available	Minor modification	Not available	In current release	In current release	Not available
Landed cost							
Based on std. percentages	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Based on actuals	In current release	Not available	In current release	Not available	In current release	In current release	Not available
EDI supported							
Order placement	Minor modification	Not available	In current release	Not available	In current release	In current release	Not available
Order acknowledgement	Minor modification	Not available	In current release	Not available	In current release	In current release	Not available
Advance shipping notice (ASN)	Minor modification	Not available	In current release	Not available	In current release	In current release	Not available
Picking							

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Wave picking	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Pallet, case and unit picking	Not available	Not available	In current release	Not available	In current release	In current release	Not available
System directs pickers to location in warehouse	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Put away							
Pallet, case and unit put away	Not available	Not available	In current release	Not available	In current release	In current release	Not available
System selects the best location	Not available	Not available	In current release	Not available	In current release	In current release	Not available
Requisitions							
Consolidate requisitions into purchase orders	In current release	Not available	In current release	Not available	In current release	Workaround	Not available
Approval process	In current release	Not available	In current release	Not available	In current release	In current release	Not available
RMA tracking							
Reason codes	Workaround	Not available	In current release	Not available	In current release	In current release	Not available
Serial number and lot tracking							
Track history of all movements	In current release	Not available	In current release	Not available	In current release	In current release	Not available
<b>Manufacturing</b>							
Type supported							
Process (e.g.,food)	Not available	Not available	In current release	Not available	Not available	Workaround	Not available
Repetitive (e.g.,consumer electronics)	Not available	Not available	In current release	Not available	In current release	In current release	Not available
Make to stock (e.g.,consumer household goods)	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Assemble to order (e.g.,personal computers)	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Make to order (e.g.,complex custom products)	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Engineer to order (e.g.,ship building)	Not available	Not available	In current release	Not available	In current release	Not available	Not available
MRP							
Based on bill of materials, inventory availability, seasonality, trends and orders	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Generate suggested PO	In current release	Not available	In current release	Not available	In current release	In current release	Not available
Scheduling							
Generate production orders	In current release	Not available	In current release	Not available	In current release	In current release	Not available

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Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Based on resource capacity of labour and equipment	Not available	In current release	In current release	Not available	In current release	In next year	Not available
Based on grouping jobs to minimize setup	Not available	Not available	In current release	Not available	In current release	In next year	Not available
Graphical view - drag and drop production orders	Not available	Not available	In current release	Not available	In current release	In current release	Not available
Shop floor data collection							
Data collection by bar codes for labour and materials	Not available	Not available	In current release	Not available	In current release	In current release	Not available
Record any downtime with reason code	Not available	Not available	In current release	Not available	In current release	In current release	Not available
Based on programmable logic controller (PLC)	Not available	Not available	In current release	Not available	Third party	Minor modification	Not available
Quality control							
Track non conformance	Not available	Not available	In current release	Not available	In current release	Minor modification	Not available
Graph results by month over year	Not available	Not available	Third party	Not available	In current release	Minor modification	Not available
Misc							
Reverse bill of materials for disassembly	In current release	Not available	In current release	Not available	Workaround	In current release	Not available
Colour size matrix for apparel manufacturing	Not available	Not available	Not available	Not available	In next year	In current release	Not available
Engineering change management	Not available	Not available	In current release	Not available	In current release	In next year	Not available
Multisite production	Not available	Not available	In current release	Not available	In current release	In next year	Not available
Configurator	Not available	Not available	In current release	Not available	In current release	Not available	Not available
<b>Professional services</b>							
Flexible invoicing							
Can add any text to invoice	In current release	In current release	In current release	In current release	Minor modification	In current release	Not available
Time and material	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Fixed fee	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Percent complete	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Cost plus	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Scheduling							
Based on availability	Not available	In current release	In current release	In current release	In current release	In current release	Not available

## CAmagazine 2010 Enterprise Software Survey

Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Match skills	Not available	Not available	Not available	In current release	In next year	In current release	Not available
Match employee preferences	Not available	Not available	Not available	In current release	In next year	Workaround	Not available
Timesheets							
1 week at a time	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Note field for each project/day	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Identify overtime	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Web-based data entry	Third party	In current release	In current release	In current release	In current release	In current release	Not available
PDA-enabled	Not available	In current release	In current release	In current release	In current release	Minor modification	Not available
Can enter off-line and synchronize	Not available	In current release	Not available	In current release	In Next Six Months	In current release	Not available
Can prepopulate timesheet based on project assignments	Not available	In current release	In current release	In current release	Not available	Workaround	Not available
Could enter time for a project, phase and task	In current release	In current release	In current release	In current release	In current release	Minor modification	Not available
Different (lower) cost/user for timesheet and expense module	In current release	In current release	Not available	In current release	In current release	Minor modification	Not available
Expense Reporting							
Calculations such as km's * rate	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Maximums per day	Not available	Not available	In current release	Workaround	In current release	Minor modification	Not available
WIP							
Maintain WIP history	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Generate bill from WIP	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Write-downs or write-ups	Not available	In current release	In current release	Minor modification	Minor modification	In current release	Not available
Revenue recognition							
Based on hours booked * rate	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Based on % complete	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Subscription revenue is deferred and recognized monthly	Not available	Workaround	Minor modification	In current release	In Next Six Months	In current release	Not available
Based on milestone complete	Not available	In Next Six Months	In current release	In current release	In current release	In current release	Not available
Workflow							

## CAmagazine 2010 Enterprise Software Survey

Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Electronic approval of timesheets and expense reports	Workaround	In current release	In current release	In current release	In current release	In current release	Not available
Multiple approvals of timesheet - by supervisor (all projects) and project manager (specific project)	Not available	In current release	In current release	In current release	In current release	Minor modification	Not available
Alert if timesheet not completed on time	Not available	Workaround	In current release	In current release	In current release	Minor modification	Not available
Misc							
Revenue and costs transferred between divisions automatically when an employee in one division works for another division	Not available	In current release	In current release	In current release	Not available	Minor modification	Not available
2 way integration with Microsoft Project	Not available	In current release	Minor modification	In current release	In current release	Not available	Not available
Pass through charges from A/P to client	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Charge customer for equipment usage	Not available	In current release	In current release	In current release	Workaround	In current release	Not available
Change orders	Not available	In current release	In current release	In current release	Workaround	In next year	Not available
<b>Construction</b>							
Estimating							
Estimates based on building statistics such as number of suites and historical rates	Not available	In current release	Not available	Not available	Not available	Not available	Not available
Detailed estimates based on take-offs that include floor area, drywall and appliances	Not available	In current release	In current release	Not available	Not available	Not available	Not available
Budgeting							
Maintain budget that includes change orders and commitments	In current release	In current release	Minor modification	Not available	In current release	Not available	Not available
Collaboration with trades							
Bids online	Not available	In current release	Not available	Not available	Not available	Not available	Not available
Bids via spreadsheet	Not available	In current release	In current release	Not available	Not available	Not available	Not available
Track status of activities to be completed by trades	Not available	In current release	Minor modification	Not available	Not available	Not available	Not available
Alerts if late	Not available	In current release	In current release	Not available	Not available	Not available	Not available
Scheduling							
Generate schedule based on start date, lag time between activities and dependencies	Not available	In current release	In current release	Not available	Third party	Not available	Not available

## CAmagazine 2010 Enterprise Software Survey

Question	Connected Accounting & ERP	Corecon 7	DEACOM Integrated Accounting and ERP Software	Deltek Vision	Epicor	Foundation 3000	GEM-CAR
Update schedule as work gets completed	Not available	In current release	In current release	Not available	Third party	Not available	Not available
Billing							
By % complete	In current release	In current release	In current release	Not available	In current release	Not available	Not available
By milestone	Not available	In current release	In current release	Not available	In current release	Not available	Not available
<b>Service Management</b>							
Service calls							
Date and time stamping	Not available	Not available	In current release	Not available	In current release	In current release	Not available
Escalations if work not done on time	Not available	Not available	Minor modification	Not available	In current release	Minor modification	Not available
Track service history by serial number	Not available	Not available	Minor modification	Not available	In current release	In current release	Not available
Generate quote for customer	Not available	In Next Six Months	In current release	Not available	In current release	In current release	Not available
Generate work order	Not available	In Next Six Months	In current release	Not available	In current release	In current release	Not available
Generate invoice for work done and inventory used	Not available	In Next Six Months	In current release	Not available	In current release	In current release	Not available
Scheduling / dispatching							
Manually assign resources	Not available	In Next Six Months	In current release	Not available	In current release	In current release	Not available
Automatically assign resources based on skills and availability	Not available	Not available	Minor modification	Not available	In current release	In Next Six Months	Not available
Self service by client							
Check status	Not available	In Next Six Months	In current release	Not available	In current release	In next year	Not available
Log problem	Not available	In Next Six Months	Minor modification	Not available	In current release	In next year	Not available
Access to information to resolve problem	Not available	In Next Six Months	In current release	Not available	In current release	In next year	Not available
<b>Human resources</b>							
Recruitment							
Web based	Not available	Not available	Not available	Not available	Third party	Not available	Not available
Automated screening based on keywords or qualifications	Not available	Not available	Not available	Not available	Third party	Not available	Not available
Employee administration							
Pictures attached to employee and available for view by employees that have access	Not available	In current release	Not available	Not available	Third party	Not available	Not available

**CAmagazine  
2010 Enterprise Software Survey**

<b>Question</b>	<b>Connected Accounting &amp; ERP</b>	<b>Corecon 7</b>	<b>DEACOM Integrated Accounting and ERP Software</b>	<b>Deltek Vision</b>	<b>Epicor</b>	<b>Foundation 3000</b>	<b>GEM-CAR</b>
Self serve over the Internet	Not available	Workaround	Not available	Not available	Third party	Not available	Not available
Generate work flow approval on change of certain information	Not available	Workaround	Not available	Not available	Third party	Not available	Not available
Skills and degrees	Not available	Workaround	Not available	Not available	Third party	In current release	Not available
Maintain history of compensation and ratings	Not available	Not available	Not available	Not available	Third party	In current release	Not available
Record company assets including keys, Blackberries, laptops given out to employees	Not available	Not available	Not available	Not available	Third party	In current release	Not available
Leave of absence administration							
Able to view the various absence plans of each employee - vacation, personal, days, sick days, bereavement, unpaid leave, etc.	Not available	Not available	Not available	Not available	Third party	In current release	Not available
Absence approval process	Not available	Not available	Not available	Not available	Third party	Not available	Not available
Performance management							
Maintain job descriptions and attached to employees	Not available	Not available	Not available	Not available	Third party	Not available	Not available
Track performance review process - dates, ratings	Not available	Not available	Not available	Not available	Third party	Not available	Not available
Benefit administration							
Benefit plans and deductions - family vs. single, LTD, life insurance, etc.	Not available	Not available	Not available	Not available	Third party	In current release	Not available
Eligibility dates for benefits	Not available	Not available	Not available	Not available	Third party	In current release	Not available
Training administration							
Employee update courses online	Not available	Not available	Not available	Not available	In Next Six Months	Not available	Not available
Registration for internal courses by employees	Not available	Not available	Not available	Not available	In Next Six Months	Not available	Not available

## CAmagazine 2010 Enterprise Software Survey

Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Tier	3	3	2	2	2	2	2
<b>System information</b>							
Vendor name	IndustriOS Software, Inc.	IOA Software	Consona	Profit Solutions International	Deltek   Maconomy	Consona	Beckard Associates
Version no.	3.3	8	8.5	8	X1	6	11.8.4
<b>Contact</b>							
Contact name	Linda Schleihauf	James Hollohan	Dmitry Kirshner	Winnie Chen	Katie Pasciucco	Dmitry Kirshner	Dave Savard
Contact phone number	905-829-2525 ext: 212	866-256-4156	204-478-3665	905-875-0575 ext: 102	617-226-7600	204-287-4747	416-323-0322 ext: 25
Contact email	lindas@industrios.com	jhollohan@ioasoft.com	dmitry.kirshner@consona.com	wchen@psierp.com	katie.pasciucco@maconomy.com	dmitry.kirshner@consona.com	dave.savard@beckard.com
Website	www.industrios.com	www.ioasoft.com	www.consona.com	www.psierp.com	www.maconomy.com	www.consona.com	www.beckard.com
<b>Cost</b>							
On premises / Licence based (\$US)							
Average cost per user (\$)	N/A	1,499	3,500	2,500	1,000	3,500	1,200
Average no. of users	N/A	10	20	25	150	20	40
Average cost (\$)	N/A	14,990	70,000	62,500	150,000	70,000	48,000
Ratio - average implementation cost/licence cost	N/A	1	0.25	1.5	1	0.25	0.75
Average implementation cost (\$)	N/A	14,990	17,500	93,750	150,000	17,500	36,000
Total licence based (\$)	N/A	29,980	87,500	156,250	300,000	87,500	84,000
On Demand / SaaS or hosted (\$US)							
Average annual fee / user (\$)	N/A	349	N/A	N/A	N/A	N/A	2,500
Average no. of users	N/A	10	N/A	N/A	N/A	N/A	5
Average annual fees (\$)	N/A	3,490	N/A	N/A	N/A	N/A	12,500
Average implementation costs / average fees - year one	N/A	1	N/A	N/A	N/A	N/A	0.5
Average implementation costs - year one (\$)	N/A	3,490	N/A	N/A	N/A	N/A	6,250
NPV over 5 years (discount rate of 5%) (\$)	N/A	18,434	N/A	N/A	N/A	N/A	60,071
<b>Vendor information</b>							
Customer information							

## CAmagazine 2010 Enterprise Software Survey

Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
No. of customers - worldwide - all products	N/A	5,000	5,000	450	13,000	5,000	65
No. of customers - worldwide - this product	N/A	300	1,000	300	1,000	3,000	65
Revenue (\$US)							
Revenue 2009 - all systems - in millions (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Revenue 2009 - this system - in millions (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Revenue 2008 - all systems - in millions (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Revenue 2008 - this system - in millions (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Company Profile</b>							
Budget for licence cost and implementation services							
> \$300k	N/A	N/A	Secondary	Secondary	Secondary	N/A	Secondary
From \$50k to \$300k	Primary	Secondary	Primary	Primary	Primary	N/A	Primary
< \$50k	N/A	Primary	Secondary	N/A	N/A	N/A	Secondary
Annual budget for software as a service - SaaS (if you want to consider SaaS solutions)							
> \$50k	N/A	N/A	N/A	N/A	N/A	N/A	Secondary
From \$5k to \$50k	N/A	Secondary	N/A	Primary	N/A	N/A	Primary
< \$5k	N/A	Primary	N/A	Secondary	N/A	N/A	Secondary
Company size							
Revenue > \$200M or customer employees > 500	N/A	N/A	Secondary	Secondary	Secondary	N/A	N/A
Revenue \$10M-\$200M or customer employees 50-500	Primary	Secondary	Primary	Primary	Primary	N/A	Primary
Revenue < \$10M or Employees < 50	N/A	Primary	Secondary	N/A	N/A	N/A	Primary
<b>Geography</b>							
Local support							
Africa	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Australia	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Austria	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Belgium	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Bosnia & Hercegovina	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Brazil	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Bulgaria	Not supported	Full support	Not supported	Not supported	Full support	Not supported	Not supported
Canada	Full support	Full support	Full support	Full support	Full support	Full support	Full support
China	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Croatia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported

## CAmagazine 2010 Enterprise Software Survey

Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Czech Republic	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Denmark	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Estonia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Finland	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
France	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Germany	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Greece	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Hong Kong	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Hungary	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
India	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Indonesia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Ireland	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Israel	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Italy	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Japan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Kazakhstan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Korea	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Latin America	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Latvia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Lithuania	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Malaysia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Malta	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Middle East	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Netherlands	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
New Zealand	Not supported	Not supported	Full support	Not supported	Not supported	Not supported	Not supported
Norway	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Philippines	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Poland	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Portugal	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Romania	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Russia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Serbia & Montenegro	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Singapore	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Slovakia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Slovenia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
South Africa	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
South Asia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Spain	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Sweden	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Switzerland (French)	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Switzerland (German)	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Taiwan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Thailand	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Turkey	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Ukraine	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported

## CAmagazine 2010 Enterprise Software Survey

Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
United Kingdom	Not supported	Full support	Not supported	Not supported	Full support	Not supported	Not supported
United States	Full support	Full support	Not supported	Partial support	Full support	Full support	Partial support
Vietnam	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Compliant with Tax Authority							
Africa	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Australia	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Austria	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Belgium	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Bosnia & Hercegovina	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Brazil	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Bulgaria	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Canada	Full support	Full support	Full support	Full support	Full support	Full support	Full support
China	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Croatia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Czech Republic	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Denmark	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Estonia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Finland	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
France	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Germany	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Greece	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Hong Kong	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Hungary	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
India	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Indonesia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Ireland	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Israel	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Italy	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Japan	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Kazakhstan	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Korea	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Latin America	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Latvia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Lithuania	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Malaysia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Malta	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Middle East	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Netherlands	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
New Zealand	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
Norway	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Philippines	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Poland	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Portugal	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Romania	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Russia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported

## CAmagazine 2010 Enterprise Software Survey

Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Serbia & Montenegro	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Singapore	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Slovakia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Slovenia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
South Africa	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
South Asia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Spain	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Sweden	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Switzerland (French)	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Switzerland (German)	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Taiwan	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Thailand	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Turkey	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Ukraine	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
United Kingdom	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
United States	Full support	Full support	Not supported	Partial support	Full support	Full support	Full support
Vietnam	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
<b>Language</b>							
Language support							
Arabic	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Chinese	Not supported	Not supported	Full support	Not supported	Partial support	Not supported	Not supported
Dutch	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
English	Not supported	Full support	Full support	Full support	Full support	Full support	Full support
French	Full support	Partial support	Full support	Full support	Full support	Not supported	Partial support
German	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Hebrew	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Italian	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Japanese	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Norwegian	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Portuguese	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Russian	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Spanish	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
<b>Industry</b>							
Industry focus (NAICS)							
11 Agriculture, forestry, fishing and hunting	N/A	Some focus	N/A	N/A	N/A	N/A	N/A
21 Mining	N/A	Some focus	N/A	N/A	N/A	N/A	N/A
22 Utilities	N/A	Some focus	N/A	N/A	N/A	N/A	N/A
23 Construction	N/A	Some focus	N/A	N/A	N/A	N/A	N/A
31-33 Manufacturing	Primary focus	Some focus	Primary focus	Primary focus	N/A	Primary focus	N/A
42 Wholesale trade	N/A	Secondary focus	N/A	Primary focus	N/A	N/A	Primary focus
44-45 Retail trade	N/A	Minimal focus	N/A	N/A	N/A	N/A	Primary focus

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
48-49 Transportation and warehousing	N/A	Minimal focus	N/A	Secondary focus	N/A	N/A	Primary focus
51 Information	N/A	Minimal focus	N/A	N/A	N/A	N/A	N/A
52 Finance and insurance	N/A	Minimal focus	N/A	N/A	N/A	N/A	N/A
53 Real estate and rental and leasing	N/A	Some focus	N/A	N/A	N/A	N/A	N/A
54 Professional, scientific, and technical services	N/A	Some focus	N/A	N/A	Primary focus	N/A	N/A
55 Management of companies and enterprises	N/A	Some focus	N/A	N/A	Primary focus	N/A	N/A
56 Administrative and support and waste management and remediation services	N/A	Minimal focus	N/A	N/A	N/A	N/A	N/A
61 Education services	N/A	Minimal focus	N/A	N/A	N/A	N/A	N/A
62 Health care and social assistance	N/A	Some focus	N/A	N/A	N/A	N/A	N/A
71 Arts, entertainment and recreation	N/A	Minimal focus	N/A	N/A	N/A	N/A	N/A
72 Accommodation and food services	N/A	Secondary focus	N/A	N/A	N/A	N/A	N/A
81 Other services (except public administration)	N/A	Some focus	N/A	N/A	Primary focus	N/A	N/A
92 Public administration	N/A	Minimal focus	N/A	N/A	N/A	N/A	N/A
<b>Technology</b>							
Databases supported							
Microsoft SQL Server	N/A	Primary	Primary	Secondary	Primary	Primary	Secondary
Oracle	N/A	N/A	N/A	N/A	Primary	N/A	N/A
Pervasive SQL	Primary	N/A	N/A	N/A	N/A	N/A	N/A
IBM DB2	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sybase	N/A	N/A	N/A	Primary	N/A	N/A	N/A
Informix	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Access	N/A	Primary	N/A	N/A	N/A	N/A	N/A
Btrieve	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FoxPro	N/A	N/A	N/A	N/A	N/A	N/A	N/A
mySQL	N/A	Primary	N/A	N/A	N/A	N/A	Primary
Progress	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Networks supported							
Microsoft	Primary	Primary	Primary	Primary	Primary	Primary	Secondary
Linux	N/A	N/A	N/A	N/A	Primary	N/A	Primary
Unix	N/A	N/A	N/A	N/A	Primary	N/A	Secondary
AIX	N/A	N/A	N/A	N/A	Primary	N/A	Secondary
Novell Netware	N/A	Secondary	N/A	N/A	Secondary	N/A	N/A
IBM AS/400 (OS/400)	N/A	Secondary	N/A	N/A	N/A	N/A	N/A
IBM S/390	N/A	Secondary	N/A	N/A	N/A	N/A	N/A
Mac OS	N/A	N/A	N/A	N/A	Primary	N/A	N/A
Web browser	N/A	N/A	N/A	N/A	Primary	N/A	Secondary
Clients supported							

## CAmagazine 2010 Enterprise Software Survey

Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Web based (no need for Citrix or Terminal Services)	N/A	Secondary	N/A	Secondary	Primary	N/A	Secondary
Windows	Primary	Primary	Primary	Primary	Primary	Primary	Primary
Mac OS (without web browser)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Software delivery							
On premises (software is installed and run on customer's hardware)	N/A	N/A	Primary	Primary	N/A	Primary	Primary
On demand or SaaS (customer accesses a single instance of the software over the web that allows multiple customers to coexist by a multi-tenant architecture)	N/A	N/A	Secondary	N/A	N/A	N/A	Secondary
Hosted (software is accessed on demand, but lacking a multi-tenant architecture and requires separate servers and installations for each customer)	N/A	N/A	Secondary	Secondary	N/A	N/A	N/A
<b>Applications</b>							
Financial							
General ledger	Third party	In current release	In current release	In current release	In Current Release	In current release	In current release
Financial reporting	Third party	In current release	In current release	In current release	In Current Release	In current release	In current release
Accounts receivable	Third party	In current release	In current release	In current release	In Current Release	In current release	In current release
Accounts payable	Third party	In current release	In current release	In current release	In Current Release	In current release	In current release
Fixed assets	Third party	In current release	Workaround	In current release	In Current Release	Third party	In current release
Multicurrency	Third party	In current release	Not available	In current release	In Current Release	In current release	In current release
Distribution							
Order processing	In current release	In current release	In current release	In current release	In Current Release	In current release	In current release
Inventory	In current release	In current release	In current release	In current release	In Current Release	In current release	In current release
Purchase order	In current release	In current release	In current release	In current release	In Current Release	In current release	In current release
Warehouse management	In current release	In current release	In current release	In current release	Third Party	In current release	In current release
Manufacturing							
Discrete	In current release	In current release	In current release	In current release	Not Available	In current release	Minor modification

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Process	Not available	In current release	Workaround	In current release	Not Available	Workaround	Minor modification
Make to stock	In current release	In current release	In current release	In current release	Not Available	In current release	In current release
Make to order	In current release	In current release	In current release	In current release	Not Available	In current release	In current release
Other							
Service management	In current release	In current release	In current release	In current release	In Current Release	In current release	Not available
Professional services automation	Not available	In current release	Minor modification	In Next Six Months	In Current Release	Workaround	Not available
Project costing	Not available	In current release	In current release	In Next Six Months	In Current Release	In current release	Not available
Time billing	Not available	In current release	Minor modification	In current release	In Current Release	In current release	Not available
Canadian payroll	In current release	In current release	In current release	Third party	Third Party	In current release	In current release
US payroll	Third party	In next year	In current release	Third party	Third Party	In current release	Not available
HR	Not available	Major modification	In current release	Third party	In Current Release	Third party	Not available
Contact management	In current release	In current release	In current release	In current release	In Current Release	In current release	In current release
Customer relationship management	In current release	In current release	In current release	In current release	In Current Release	In current release	In current release
Business intelligence	Not available	In current release	In current release	In current release	In Current Release	In current release	In current release
Corporate performance management	Not available	In current release	In current release	In current release	In Current Release	In current release	Not available
Construction	Not available	In current release	Not available	Not available	Not Available	Not available	Not available
Not-for-profit	Not available	In current release	Not available	Not available	Not Available	Not available	Not available
Retail	Not available	In Next Six Months	Not available	In current release	Not Available	Not available	In current release
<b>Generic Features</b>							
Customization							
Add user-defined fields to screen	In current release	In current release	In current release	In current release	In current release	In current release	Not available
Used in report selection and ordering	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Without changing source code	In current release	Not available	In current release	In current release	In current release	In current release	Not available
Multiple companies							

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Automatic balancing of intercompany transactions	Not available	In current release	In next year	In current release	In current release	In current release	In current release
Purchase order automatically becomes sales order	Not available	Minor modification	In current release	In current release	In current release	In current release	In current release
Share inventory across separate databases	Not available	Minor modification	In next year	In current release	In current release	In current release	In current release
Share vendors across separate databases	Not available	Minor modification	In next year	In current release	In current release	Workaround	In current release
Multicurrency							
Calculate realized gains and losses	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Calculate unrealized gains and losses	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Invoice and payment in different currencies	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Password Security							
By company	Not available	In current release	In current release	In current release	In current release	In current release	In current release
By menu	In current release	In current release	In current release	In current release	In current release	In current release	In current release
By function ( view, add, change, delete)	In current release	In current release	In current release	In current release	In current release	In current release	In current release
By field	In current release	In current release	In current release	In current release	In current release	In current release	In current release
By account code segment (e.g., department)	Not available	In current release	Not available	In current release	In current release	In current release	In current release
By employee or by role	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Workflow							
Online review and approval of transactions	Not available	Minor modification	In current release	In current release	In current release	In current release	In current release
Alerts on pending and late activities	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Report Writer							
Ad-hoc - don't need a programmer	Third party	In current release	In current release	In current release	In current release	In current release	In current release
Uses same password security as application	Not available	In current release	In current release	In current release	In current release	In current release	In current release
<b>Financial</b>							
Analysis codes / Reporting structure							
Attach analysis codes to general ledger account segments; for example, attach a region code to an account segment for office	Not available	Minor modification	In current release	In current release	In current release	In current release	In current release

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Reporting structures that allow rollups to any dimension; for example, could define a rollup from office to province or state and then to country	Not available	Minor modification	In current release	In current release	In current release	In current release	In current release
Analysis codes or reporting structures can be used to generate financial reports for attributes/dimensions such as country without embedding a country code in a financial transaction	Not available	Minor modification	In current release	In current release	In current release	In current release	In current release
Allocations							
Based on percentage	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Based on actuals	In current release	In current release	Minor modification	In current release	In current release	In current release	In current release
Commitment accounting							
Compare (actuals + commitments) to budgets	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Prevent exceeding budget on purchase order	Not available	In current release	Minor modification	In current release	In current release	Minor modification	Not available
Consolidation							
Create new entity and post j/e's to it	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Foreign currency translation	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Source acct. can be different than target acct.	Not available	In current release	In current release	In current release	In current release	Not available	In current release
Across entities with different fiscal year ends	Not available	Minor modification	In current release	Workaround	In current release	Not available	In current release
Financial reporting							
Rows and columns can be defined	Not available	In current release	In current release	In current release	In current release	In current release	Not available
Multiple hierarchies	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Drill-down to transaction details	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Format any part of report	Not available	In current release	In current release	In current release	In current release	In current release	Not available
Budgeting							
Multiple budgets	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Export actuals to Excel	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Import budget from Excel	Not available	Minor modification	In current release	In current release	In current release	In current release	Not available

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Compute budget using formula	Not available	Minor modification	In current release	Workaround	Workaround	In current release	Not available
Project accounting							
Project can be updated by any financial transaction	Not available	Minor modification	In current release	In current release	In current release	Minor modification	Not available
Compare budget to actual	Not available	In current release	In current release	In current release	In current release	In current release	Not available
Span fiscal years	Not available	In next year	In current release	In current release	In current release	In current release	Not available
Project subledger (not tracked in general ledger)	Not available	In next year	In current release	In current release	In current release	In current release	Not available
Revenue recognition							
Based on % complete	Not available	Minor modification	In current release	In current release	In current release	Not available	Not available
Based on milestone complete	Not available	Minor modification	Workaround	In current release	In current release	Not available	Not available
<b>Distribution</b>							
Back orders							
Back order preference by customer	In current release	In current release	In current release	In current release	Not available	Workaround	In current release
Back order fulfillment based on customer priority	Not available	In current release	In current release	In current release	Not available	Workaround	In current release
Back order fulfillment based on order date	In current release	In current release	In current release	In current release	Not available	Workaround	In current release
Back order fulfillment based on requested ship date	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Data collection							
Bar coding	In current release	Minor modification	In current release	In current release	Not available	In current release	In current release
Radio frequency (RF)	Not available	Not available	Third party	In current release	Not available	In current release	In current release
Landed cost							
Based on std. percentages	Not available	In current release	In current release	In current release	Not available	In current release	In current release
Based on actuals	Not available	In current release	Workaround	In current release	Not available	In current release	In current release
EDI supported							
Order placement	In current release	In current release	In current release	In current release	Third party	In current release	In current release
Order acknowledgement	In current release	In current release	In current release	In current release	Third party	In current release	In current release
Advance shipping notice (ASN)	In current release	Minor modification	In current release	In current release	Third party	In current release	In current release
Picking							

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Wave picking	Not available	Minor modification	Minor modification	Workaround	Not available	Minor modification	In current release
Pallet, case and unit picking	In current release	Minor modification	Minor modification	In current release	Not available	Minor modification	In current release
System directs pickers to location in warehouse	In current release	Major modification	In current release	In current release	Not available	Minor modification	In current release
Put away							
Pallet, case and unit put away	Not available	Minor modification	Minor modification	In current release	Not available	Not available	In current release
System selects the best location	Not available	Minor modification	In current release	In current release	Not available	Not available	In current release
Requisitions							
Consolidate requisitions into purchase orders	In current release	Major modification	In current release	In current release	In current release	In current release	In current release
Approval process	Not available	Major modification	In current release	In current release	In current release	In current release	In current release
RMA tracking							
Reason codes	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Serial number and lot tracking							
Track history of all movements	In current release	In current release	In current release	In current release	Not available	In current release	In current release
<b>Manufacturing</b>							
Type supported							
Process (e.g.,food)	Not available	In current release	Not available	In current release	Not available	Not available	Not available
Repetitive (e.g.,consumer electronics)	In current release	In current release	In current release	In current release	Not available	In current release	Not available
Make to stock (e.g.,consumer household goods)	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Assemble to order (e.g.,personal computers)	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Make to order (e.g.,complex custom products)	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Engineer to order (e.g.,ship building)	Not available	In current release	In current release	In current release	Not available	In current release	Not available
MRP							
Based on bill of materials, inventory availability, seasonality, trends and orders	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Generate suggested PO	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Scheduling							
Generate production orders	Not available	In current release	In current release	In current release	Not available	In current release	In current release

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Based on resource capacity of labour and equipment	In current release	In current release	In current release	In current release	Not available	In current release	In current release
Based on grouping jobs to minimize setup	In current release	Minor modification	In current release	In current release	Not available	In current release	Not available
Graphical view - drag and drop production orders	In current release	Major modification	In current release	In current release	Not available	In current release	Not available
Shop floor data collection							
Data collection by bar codes for labour and materials	In current release	Minor modification	In current release	In current release	Not available	In current release	In current release
Record any downtime with reason code	In current release	Minor modification	In current release	In current release	Not available	In current release	Not available
Based on programmable logic controller (PLC)	Not available	Major modification	In current release	In current release	Not available	In current release	Not available
Quality control							
Track non conformance	Third party	Minor modification	Third party	In current release	Not available	In current release	In current release
Graph results by month over year	Third party	Major modification	Third party	In current release	Not available	In current release	In current release
Misc							
Reverse bill of materials for disassembly	Not available	In current release	In current release	In current release	Not available	Minor modification	Not available
Colour size matrix for apparel manufacturing	Not available	Minor modification	Not available	In Next Six Months	Not available	Not available	Not available
Engineering change management	Not available	Major modification	In current release	In current release	Not available	In current release	Not available
Multisite production	Not available	Major modification	In current release	In current release	Not available	In current release	Not available
Configurator	In current release	Major modification	In current release	In current release	Not available	In current release	Not available
<b>Professional services</b>							
Flexible invoicing							
Can add any text to invoice	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Time and material	In current release	In current release	Minor modification	In current release	In current release	In current release	In current release
Fixed fee	In current release	In current release	Minor modification	In current release	In current release	In current release	In current release
Percent complete	Not available	In current release	In current release	In current release	In current release	Workaround	In current release
Cost plus	Not available	In current release	Minor modification	Workaround	In current release	In current release	In current release
Scheduling							
Based on availability	Not available	In current release	Third party	In next year	In current release	In current release	Not available

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Match skills	Not available	Minor modification	Third party	In next year	In current release	In current release	Not available
Match employee preferences	Not available	Minor modification	Third party	In next year	In current release	In current release	Not available
Timesheets							
1 week at a time	Not available	Minor modification	Minor modification	In next year	In current release	In current release	Not available
Note field for each project/day	Not available	Minor modification	In current release	In next year	In current release	In current release	Not available
Identify overtime	Not available	In current release	In current release	In next year	In current release	In current release	Not available
Web-based data entry	Not available	Major modification	Minor modification	In next year	In current release	In current release	Not available
PDA-enabled	Not available	Minor modification	Not available	In next year	In current release	Not available	Not available
Can enter off-line and synchronize	Not available	Major modification	Not available	In next year	In current release	Not available	Not available
Can prepopulate timesheet based on project assignments	Not available	In next year	Minor modification	In next year	In current release	Minor modification	Not available
Could enter time for a project, phase and task	Not available	In next year	In current release	In next year	In current release	In current release	Not available
Different (lower) cost/user for timesheet and expense module	Not available	In next year	In current release	In next year	In current release	Not available	Not available
Expense Reporting							
Calculations such as km's * rate	Not available	In current release	Minor modification	In current release	In current release	Not available	Not available
Maximums per day	Not available	Minor modification	Minor modification	In current release	In current release	Not available	Not available
WIP							
Maintain WIP history	In current release	In current release	Minor modification	In current release	In current release	In current release	Not available
Generate bill from WIP	Not available	In current release	Minor modification	In current release	In current release	In current release	Not available
Write-downs or write-ups	Not available	Minor modification	Minor modification	Not available	In current release	In current release	Not available
Revenue recognition							
Based on hours booked * rate	Not available	In current release	Minor modification	Not available	In current release	Not available	Not available
Based on % complete	Not available	In current release	Minor modification	Not available	In current release	Not available	Not available
Subscription revenue is deferred and recognized monthly	Not available	Minor modification	Minor modification	Not available	In current release	Not available	Not available
Based on milestone complete	Not available	Minor modification	Minor modification	Not available	In current release	Not available	Not available
Workflow							

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Electronic approval of timesheets and expense reports	Not available	Major modification	Minor modification	Not available	In current release	In current release	Not available
Multiple approvals of timesheet - by supervisor (all projects) and project manager (specific project)	Not available	Major modification	Minor modification	Not available	In current release	In current release	Not available
Alert if timesheet not completed on time	Not available	Major modification	Minor modification	Not available	In current release	In current release	Not available
Misc							
Revenue and costs transferred between divisions automatically when an employee in one division works for another division	Not available	Major modification	Not available	Not available	In current release	In current release	Not available
2 way integration with Microsoft Project	Not available	Major modification	Minor modification	Not available	In Next Six Months	In current release	Not available
Pass through charges from A/P to client	Not available	Major modification	Not available	Not available	In current release	Workaround	Not available
Charge customer for equipment usage	Not available	In current release	Not available	Not available	In current release	Workaround	Not available
Change orders	In current release	Minor modification	Not available	Not available	In current release	In current release	Not available
<b>Construction</b>							
Estimating							
Estimates based on building statistics such as number of suites and historical rates	Not available	Major modification	Not available	Not available	Not available	Not available	Not available
Detailed estimates based on take-offs that include floor area, drywall and appliances	Not available	Major modification	Not available	Not available	Not available	Not available	Not available
Budgeting							
Maintain budget that includes change orders and commitments	Not available	Minor modification	Not available	Not available	Not available	In current release	Not available
Collaboration with trades							
Bids online	Not available	Major modification	Not available	Not available	Not available	Not available	Not available
Bids via spreadsheet	Not available	Minor modification	Not available	Not available	Not available	Not available	Not available
Track status of activities to be completed by trades	Not available	Major modification	Not available	Not available	Not available	Not available	Not available
Alerts if late	Not available	Major modification	Not available	Not available	Not available	Not available	Not available
Scheduling							
Generate schedule based on start date, lag time between activities and dependencies	Not available	In next year	Not available	Not available	Not available	In current release	Not available

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Question	INDUSTRIOS	Integrated Office Accounting	Intuitive ERP	LeanEra	Maconomy	Made2Manage	MasterWorks
Update schedule as work gets completed	Not available	In next year	Not available	Not available	Not available	In current release	Not available
Billing							
By % complete	Not available	Minor modification	Not available	Not available	Not available	Not available	Not available
By milestone	In current release	Minor modification	Not available	Not available	Not available	Not available	Not available
<b>Service Management</b>							
Service calls							
Date and time stamping	In current release	In next year	In current release	In current release	In Current Release	Minor modification	Not available
Escalations if work not done on time	Not available	In next year	In current release	In current release	In Current Release	Minor modification	Not available
Track service history by serial number	In current release	In current release	In current release	In current release	In Current Release	In current release	Not available
Generate quote for customer	In current release	In current release	In current release	In current release	In Current Release	In current release	Not available
Generate work order	In current release	In current release	In current release	In current release	In Current Release	In current release	Not available
Generate invoice for work done and inventory used	In current release	In current release	In current release	In current release	In Current Release	In current release	Not available
Scheduling / dispatching							
Manually assign resources	Not available	In next year	In current release	In current release	In Current Release	In current release	Not available
Automatically assign resources based on skills and availability	Not available	In next year	Minor modification	Workaround	In Current Release	Minor modification	Not available
Self service by client							
Check status	Not available	In next year	Not available	In Next Six Months	In Current Release	In current release	Not available
Log problem	Not available	In next year	Not available	In Next Six Months	In Current Release	Not available	Not available
Access to information to resolve problem	Not available	In next year	Not available	In Next Six Months	In Current Release	Not available	Not available
<b>Human resources</b>							
Recruitment							
Web based	Not available	In next year	Third party	Not available	In Current Release	Third party	Not available
Automated screening based on keywords or qualifications	Not available	In next year	Third party	Not available	In Next Six Months	Third party	Not available
Employee administration							
Pictures attached to employee and available for view by employees that have access	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available

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<b>Question</b>	<b>INDUSTRIOS</b>	<b>Integrated Office Accounting</b>	<b>Intuitive ERP</b>	<b>LeanEra</b>	<b>Maconomy</b>	<b>Made2Manage</b>	<b>MasterWorks</b>
Self serve over the Internet	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Generate work flow approval on change of certain information	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Skills and degrees	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Maintain history of compensation and ratings	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Record company assets including keys, Blackberries, laptops given out to employees	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Leave of absence administration							
Able to view the various absence plans of each employee - vacation, personal, days, sick days, bereavement, unpaid leave, etc.	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Absence approval process	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Performance management							
Maintain job descriptions and attached to employees	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Track performance review process - dates, ratings	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Benefit administration							
Benefit plans and deductions - family vs. single, LTD, life insurance, etc.	Not available	Not available	Third party	Not available	Third Party	Third party	Not available
Eligibility dates for benefits	Not available	Not available	Third party	Not available	Third Party	Third party	Not available
Training administration							
Employee update courses online	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available
Registration for internal courses by employees	Not available	Not available	Third party	Not available	In Current Release	Third party	Not available

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Tier	2	3	2	2	2	2	2
<b>System information</b>							
Vendor name	Microsoft	Minotaur Software	Momentis Systems Inc.	Multiview Incorporated	Netsuite	Master System	ProcessPro
Version no.		7	9	10	2010	12	10.1
<b>Contact</b>							
Contact name	Raouf Kishk	Wendy Pineo	Karen Meehan	John Leslie	Teresa Mazzaferro	Robert 'Bob' Greenberg	Rebecca Kempenich
Contact phone number	905-363-8315	905-458-7575 ext: 103	514-939-2306 ext: 2030	613-225-5050 ext: 4125	905-219-8320	626-821-0882	320-252-0234
Contact email	rkishk@microsoft.com	wendy@minotaursoftware.com	kmeehan@momentis.com	john.leslie@multiviewcorp.com	tmazzaferro@netsuite.com	bobg@mastersystem.com	rlk@processproerp.com
Website	www.microsoft.ca/dynamics	www.minotaursoftware.com	www.momentis.com	www.multiviewcorp.com	www.netsuite.com	www.mastersystem.com	www.ProcessProERP.com
<b>Cost</b>							
On premises / Licence based (\$US)							
Average cost per user (\$)	N/A	150	N/A	3,500	N/A	2,500	5,000
Average no. of users	N/A	20	N/A	6	N/A	15	30
Average cost (\$)	N/A	3,000	N/A	21,000	N/A	37,500	150,000
Ratio - average implementation cost/licence cost	N/A	0.75	N/A	0.75	N/A	0.5	0.5
Average implementation cost (\$)	N/A	2,250	N/A	15,750	N/A	18,750	75,000
Total licence based (\$)	N/A	5,250	N/A	36,750	N/A	56,250	225,000
On Demand / SaaS or hosted (\$US)							
Average annual fee / user (\$)	N/A	N/A	N/A	700	1,188	300	N/A
Average no. of users	N/A	N/A	N/A	6	10	15	N/A
Average annual fees (\$)	N/A	N/A	N/A	4,200	11,880	4,500	N/A
Average implementation costs / average fees - year one	N/A	N/A	N/A	1	2	1	N/A
Average implementation costs - year one (\$)	N/A	N/A	N/A	4,200	23,760	4,500	N/A
NPV over 5 years (discount rate of 5%) (\$)	N/A	N/A	N/A	22,184	74,063	23,768	N/A
<b>Vendor information</b>							
Customer information							

## CAmagazine 2010 Enterprise Software Survey

Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
No. of customers - worldwide - all products	N/A	295	150	750	8,000	5,000	350
No. of customers - worldwide - this product	N/A	135	150	750	8,000	5,000	300
Revenue (\$US)							
Revenue 2009 - all systems - in millions (\$)	N/A	N/A	N/A	N/A	100	5	N/A
Revenue 2009 - this system - in millions (\$)	N/A	N/A	N/A	N/A	100	5	N/A
Revenue 2008 - all systems - in millions (\$)	N/A	N/A	N/A	N/A	80	4	N/A
Revenue 2008 - this system - in millions (\$)	N/A	N/A	N/A	N/A	80	4	N/A
<b>Company Profile</b>							
Budget for licence cost and implementation services							
> \$300k	Primary	N/A	N/A	N/A	N/A	N/A	Secondary
From \$50k to \$300k	Primary	Primary	N/A	Primary	Secondary	Secondary	Primary
< \$50k	N/A	Secondary	N/A	Secondary	Primary	Primary	N/A
Annual budget for software as a service - SaaS (if you want to consider SaaS solutions)							
> \$50k	N/A	N/A	N/A	N/A	Secondary	N/A	N/A
From \$5k to \$50k	Primary	N/A	N/A	N/A	Primary	N/A	N/A
< \$5k	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Company size							
Revenue > \$200M or customer employees > 500	Primary	N/A	N/A	Primary	Secondary	N/A	Secondary
Revenue \$10M-\$200M or customer employees 50-500	Primary	Primary	N/A	Secondary	Primary	Secondary	Primary
Revenue < \$10M or Employees < 50	Secondary	Secondary	N/A	N/A	Secondary	Primary	N/A
<b>Geography</b>							
Local support							
Africa	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Australia	Not supported	Not supported	Partial support	Not supported	Full support	Not supported	Not supported
Austria	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Belgium	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Bosnia & Hercegovina	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Brazil	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Bulgaria	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Canada	Full support	Full support	Full support	Full support	Full support	Not supported	Not supported
China	Not supported	Not supported	Not supported	Not supported	Partial support	Full support	Not supported
Croatia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Czech Republic	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Denmark	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Estonia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Finland	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
France	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Germany	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Greece	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Hong Kong	Not supported	Not supported	Not supported	Not supported	Full support	Partial support	Not supported
Hungary	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
India	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Indonesia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Ireland	Not supported	Not supported	Not supported	Full support	Partial support	Not supported	Not supported
Israel	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Italy	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Japan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Kazakhstan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Korea	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Latin America	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Latvia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Lithuania	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Malaysia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Malta	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Middle East	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Netherlands	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
New Zealand	Not supported	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Norway	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Philippines	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Poland	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Portugal	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Romania	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Russia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Serbia & Montenegro	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Singapore	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Slovakia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Slovenia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
South Africa	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
South Asia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Spain	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Sweden	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Switzerland (French)	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Switzerland (German)	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Taiwan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Thailand	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Turkey	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Ukraine	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
United Kingdom	Not supported	Not supported	Full support	Not supported	Full support	Not supported	Not supported
United States	Not supported	Not supported	Full support	Partial support	Full support	Full support	Full support
Vietnam	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Compliant with Tax Authority							
Africa	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Australia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Austria	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Belgium	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Bosnia & Hercegovina	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Brazil	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Bulgaria	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Canada	Not supported	Full support	Not supported	Full support	Full support	Not supported	Not supported
China	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Croatia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Czech Republic	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Denmark	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Estonia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Finland	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
France	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Germany	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Greece	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Hong Kong	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Hungary	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
India	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Indonesia	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Ireland	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Israel	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Italy	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Japan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Kazakhstan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Korea	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Latin America	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Latvia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Lithuania	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Malaysia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Malta	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Middle East	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Netherlands	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
New Zealand	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Norway	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Philippines	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Poland	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Portugal	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Romania	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Russia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Serbia & Montenegro	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Singapore	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Slovakia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Slovenia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
South Africa	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
South Asia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Spain	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Sweden	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Switzerland (French)	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Switzerland (German)	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Taiwan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Thailand	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Turkey	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Ukraine	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
United Kingdom	Not supported	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
United States	Not supported	Full support	Not supported	Full support	Full support	Full support	Not supported
Vietnam	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
<b>Language</b>							
Language support							
Arabic	Full support	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Chinese	Full support	Not supported	Not supported	Not supported	Full support	Full support	Not supported
Dutch	Full support	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
English	Full support	Full support	Full support	Full support	Full support	Full support	Full support
French	Full support	Not supported	Partial support	Not supported	Full support	Not supported	Not supported
German	Full support	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Hebrew	Partial support	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Italian	Full support	Not supported	Not supported	Not supported	Partial support	Not supported	Not supported
Japanese	Partial support	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
Norwegian	Full support	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Portuguese	Full support	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Russian	Full support	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Spanish	Full support	Not supported	Not supported	Not supported	Full support	Not supported	Not supported
<b>Industry</b>							
Industry focus (NAICS)							
11 Agriculture, forestry, fishing and hunting	Primary focus	Secondary focus	N/A	Some focus	Some focus	N/A	N/A
21 Mining	Primary focus	Some focus	N/A	Some focus	Some focus	N/A	N/A
22 Utilities	Secondary focus	N/A	N/A	Some focus	Secondary focus	N/A	N/A
23 Construction	Primary focus	N/A	N/A	Some focus	Primary focus	N/A	N/A
31-33 Manufacturing	Primary focus	Primary focus	Secondary focus	Some focus	Primary focus	N/A	Primary focus
42 Wholesale trade	Primary focus	Primary focus	Primary focus	Some focus	Primary focus	Primary focus	N/A
44-45 Retail trade	Primary focus	Some focus	Some focus	Some focus	Primary focus	Secondary focus	N/A

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
48-49 Transportation and warehousing	Primary focus	Some focus	N/A	Some focus	Primary focus	N/A	N/A
51 Information	Primary focus	N/A	N/A	Some focus	Primary focus	N/A	N/A
52 Finance and insurance	Primary focus	N/A	N/A	Primary focus	Primary focus	N/A	N/A
53 Real estate and rental and leasing	Primary focus	N/A	N/A	Some focus	Primary focus	N/A	N/A
54 Professional, scientific, and technical services	Primary focus	N/A	Minimal focus	Secondary focus	Primary focus	N/A	N/A
55 Management of companies and enterprises	Primary focus	N/A	N/A	N/A	Primary focus	N/A	N/A
56 Administrative and support and waste management and remediation services	Primary focus	N/A	N/A	Some focus	Primary focus	N/A	N/A
61 Education services	Primary focus	N/A	N/A	Some focus	Primary focus	N/A	N/A
62 Health care and social assistance	Primary focus	N/A	N/A	Primary focus	Primary focus	N/A	N/A
71 Arts, entertainment and recreation	Primary focus	N/A	N/A	Secondary focus	Primary focus	N/A	N/A
72 Accommodation and food services	Primary focus	N/A	N/A	Some focus	Primary focus	N/A	N/A
81 Other services (except public administration)	Primary focus	N/A	N/A	Some focus	Primary focus	N/A	N/A
92 Public administration	Primary focus	N/A	N/A	Some focus	Primary focus	N/A	N/A
<b>Technology</b>							
Databases supported							
Microsoft SQL Server	Primary	N/A	Primary	N/A	Secondary	Primary	Primary
Oracle	N/A	N/A	N/A	Primary	Primary	N/A	N/A
Pervasive SQL	Primary	Primary	N/A	N/A	Secondary	N/A	N/A
IBM DB2	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sybase	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Informix	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Access	N/A	N/A	N/A	N/A	Secondary	N/A	N/A
Btrieve	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FoxPro	N/A	N/A	N/A	N/A	N/A	N/A	N/A
mySQL	Primary	N/A	N/A	N/A	N/A	N/A	N/A
Progress	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Networks supported							
Microsoft	Primary	Primary	Primary	Primary	N/A	Primary	Primary
Linux	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Unix	N/A	N/A	Secondary	N/A	N/A	N/A	N/A
AIX	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Novell Netware	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM AS/400 (OS/400)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM S/390	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Mac OS	Secondary	N/A	Secondary	N/A	N/A	N/A	N/A
Web browser	Primary	N/A	Primary	Secondary	Primary	Secondary	N/A
Clients supported							

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Web based (no need for Citrix or Terminal Services)	N/A	N/A	Primary	N/A	Primary	Secondary	N/A
Windows	Primary	Primary	Secondary	Primary	N/A	Primary	Primary
Mac OS (without web browser)	N/A	N/A	N/A	Secondary	N/A	N/A	N/A
Software delivery							
On premises (software is installed and run on customer's hardware)	N/A	Primary	Primary	N/A	N/A	Primary	Primary
On demand or SaaS (customer accesses a single instance of the software over the web that allows multiple customers to coexist by a multi-tenant architecture)	N/A	N/A	N/A	N/A	Primary	N/A	N/A
Hosted (software is accessed on demand, but lacking a multi-tenant architecture and requires separate servers and installations for each customer)	N/A	N/A	Secondary	Primary	N/A	N/A	N/A
<b>Applications</b>							
Financial							
General ledger	In current release	In current release	Third party	In current release	In current release	In current release	In current release
Financial reporting	In current release	In current release	Third party	In current release	In current release	In current release	In current release
Accounts receivable	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Accounts payable	In current release	In current release	Third party	In current release	In current release	In current release	In current release
Fixed assets	In current release	In Next Six Months	Third party	In current release	Third party	Not available	In current release
Multicurrency	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Distribution	In current release						
Order processing	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Inventory	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Purchase order	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Warehouse management	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Manufacturing	In current release						
Discrete	In current release	In current release	In current release	Not available	Third party	In current release	Not available

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Process	In current release	In current release	In current release	Not available	Third party	In current release	In current release
Make to stock	In current release	In current release	In current release	Not available	In current release	In current release	In current release
Make to order	In current release	In current release	In current release	Not available	In current release	In current release	In current release
Other	In current release						
Service management	In current release	In current release	Not available	Third party	In current release	Not available	Not available
Professional services automation	In current release	Not available	Not available	Third party	In current release	Not available	Not available
Project costing	In current release	Not available	In current release	Third party	In current release	Not available	In current release
Time billing	In current release	In current release	Not available	Third party	In current release	Not available	Not available
Canadian payroll	In current release	In current release	Third party	Not available	Third party	Not available	Not available
US payroll	In current release	Not available	Third party	Third party	In current release	Not available	In current release
HR	In current release	Not available	Not available	Third party	In current release	Not available	Third party
Contact management	In current release	In current release	In current release	Not available	In current release	In current release	In current release
Customer relationship management	In current release	In current release	Not available	Not available	In current release	In current release	In current release
Business intelligence	In current release	Minor modification	In current release	In current release	In current release	Not available	In current release
Corporate performance management	In current release	Minor modification	Not available	In current release	In current release	Not available	In current release
Construction	Third party	Not available	Not available	Not available	In current release	Not available	Not available
Not-for-profit	Third party	Not available	Not available	In current release	In current release	Not available	Not available
Retail	Third party	Not available	Third party	Third party	In current release	Not available	Not available
<b>Generic Features</b>							
Customization							
Add user-defined fields to screen	In current release	In current release	In current release	In current release	In current release	In current release	Minor modification
Used in report selection and ordering	In current release	In current release	In current release	In current release	In current release	In current release	Minor modification
Without changing source code	In current release	In current release	In current release	In current release	In current release	In current release	Minor modification
Multiple companies							

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Automatic balancing of intercompany transactions	In current release	Minor modification	Not available	In current release	In current release	In current release	In current release
Purchase order automatically becomes sales order	In current release	Minor modification	In current release	Not available	In current release	In current release	Minor modification
Share inventory across separate databases	In current release	Major modification	In current release	In current release	In current release	In current release	Minor modification
Share vendors across separate databases	In current release	Major modification	In current release	In current release	In current release	In current release	Minor modification
Multicurrency							
Calculate realized gains and losses	In current release	In current release	Not available	In current release	In current release	Not available	In current release
Calculate unrealized gains and losses	In current release	In current release	Not available	In current release	In current release	Not available	In current release
Invoice and payment in different currencies	In current release	In current release	In current release	In current release	Workaround	Not available	In current release
Password Security							
By company	In current release	In current release	In current release	In current release	In current release	In current release	In current release
By menu	In current release	In current release	In current release	In current release	In current release	In current release	In current release
By function ( view, add, change, delete)	In current release	In current release	In current release	In current release	In current release	In current release	In current release
By field	In current release	Minor modification	Workaround	In current release	In current release	In current release	In next year
By account code segment (e.g., department)	In current release	Minor modification	In current release	In current release	In current release	In current release	In next year
By employee or by role	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Workflow							
Online review and approval of transactions	In current release	Minor modification	In current release	In current release	In current release	In current release	In current release
Alerts on pending and late activities	In current release	Third party	In current release	In current release	In current release	In current release	In current release
Report Writer							
Ad-hoc - don't need a programmer	In current release	In current release	In next year	In current release	In current release	In current release	Third party
Uses same password security as application	In current release	Minor modification	Not available	In current release	In current release	In current release	Third party
<b>Financial</b>							
Analysis codes / Reporting structure							
Attach analysis codes to general ledger account segments; for example, attach a region code to an account segment for office	In current release	In current release	Third party	In current release	In current release	In current release	Minor modification

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Reporting structures that allow rollups to any dimension; for example, could define a rollup from office to province or state and then to country	In current release	In current release	Not available	In current release	In current release	In current release	In current release
Analysis codes or reporting structures can be used to generate financial reports for attributes/dimensions such as country without embedding a country code in a financial transaction	In current release	In current release	Not available	In current release	In current release	Not available	Third party
Allocations							
Based on percentage	Not available	Not available	Not available	In current release	In current release	Not available	In current release
Based on actuals	Not available	Not available	Not available	In current release	Workaround	Not available	In current release
Commitment accounting							
Compare (actuals + commitments) to budgets	In current release	In current release	Not available	In current release	Workaround	In current release	In current release
Prevent exceeding budget on purchase order	In current release	Minor modification	Not available	In current release	Workaround	Minor modification	Minor modification
Consolidation							
Create new entity and post j/e's to it	In current release	Minor modification	Not available	In current release	In current release	In current release	In current release
Foreign currency translation	Not available	In current release	Not available	In current release	In current release	Minor modification	In current release
Source acct. can be different than target acct.	Not available	Minor modification	Not available	In current release	In current release	In current release	In current release
Across entities with different fiscal year ends	Not available	In current release	Not available	In current release	Not available	Minor modification	In current release
Financial reporting							
Rows and columns can be defined	In current release	In current release	Third party	In current release	In current release	Not available	Third party
Multiple hierarchies	In current release	In current release	Third party	In current release	In current release	In current release	Third party
Drill-down to transaction details	In current release	In current release	Third party	In current release	In current release	In current release	In current release
Format any part of report	In current release	Not available	Third party	In current release	Not available	In current release	Third party
Budgeting							
Multiple budgets	Not available	In current release	Not available	In current release	In current release	In current release	In current release
Export actuals to Excel	Not available	In current release	Not available	In current release	In current release	In current release	In current release
Import budget from Excel	Not available	In current release	Not available	In current release	In current release	In current release	In current release

## CAmagazine 2010 Enterprise Software Survey

Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Compute budget using formula	Not available	Minor modification	Not available	In current release	In current release	Minor modification	Third party
Project accounting							
Project can be updated by any financial transaction	In current release	Minor modification	Not available	In current release	In current release	Not available	In current release
Compare budget to actual	In current release	Minor modification	Not available	In current release	In current release	Not available	In current release
Span fiscal years	In current release	Minor modification	Not available	In current release	In current release	Not available	In current release
Project subledger (not tracked in general ledger)	In current release	Minor modification	Not available	Major modification	In current release	Not available	In current release
Revenue recognition							
Based on % complete	Not available	In current release	Not available	Not available	In current release	Not available	Minor modification
Based on milestone complete	Not available	In current release	Not available	Not available	In current release	Not available	Minor modification
<b>Distribution</b>							
Back orders							
Back order preference by customer	Not available	Minor modification	In current release	Not available	Workaround	In current release	Minor modification
Back order fulfillment based on customer priority	Not available	Minor modification	In current release	Not available	In current release	In current release	Minor modification
Back order fulfillment based on order date	Not available	In current release	In current release	Not available	In current release	In current release	In current release
Back order fulfillment based on requested ship date	Not available	Minor modification	In current release	Not available	In current release	In current release	In current release
Data collection							
Bar coding	Not available	In current release	In current release	In current release	In current release	In current release	In current release
Radio frequency (RF)	Not available	In current release	In current release	In current release	Third party	In current release	Major modification
Landed cost							
Based on std. percentages	Not available	In current release	In current release	Major modification	In current release	In current release	In current release
Based on actuals	Not available	In current release	In current release	Major modification	In current release	In current release	In current release
EDI supported							
Order placement	In current release	In current release	In current release	Minor modification	Third party	In current release	In current release
Order acknowledgement	In current release	In current release	In current release	Minor modification	Third party	In current release	In current release
Advance shipping notice (ASN)	In current release	In current release	In current release	Minor modification	Third party	In current release	In current release
Picking							

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Wave picking	In current release	Minor modification	Major modification	Not available	Third party	In current release	Major modification
Pallet, case and unit picking	In current release	In current release	In current release	Not available	Third party	In current release	In current release
System directs pickers to location in warehouse	In current release	In current release	In current release	Not available	In current release	In current release	In current release
Put away							
Pallet, case and unit put away	In current release	In current release	Major modification	Not available	Third party	In current release	In current release
System selects the best location	In current release	Minor modification	Major modification	Not available	Third party	In current release	In current release
Requisitions							
Consolidate requisitions into purchase orders	In current release	In current release	In current release	In current release	In current release	In current release	In current release
Approval process	In current release	Minor modification	In current release	In current release	In current release	In current release	In current release
RMA tracking							
Reason codes	In current release	In current release	In current release	In current release	In current release	In current release	In next year
Serial number and lot tracking							
Track history of all movements	In current release	In current release	In current release	In current release	In current release	In current release	In current release
<b>Manufacturing</b>							
Type supported							
Process (e.g.,food)	Not available	In current release	Not available	Not available	Third party	In current release	In current release
Repetitive (e.g.,consumer electronics)	Not available	In current release	Not available	Not available	Third party	In current release	Not available
Make to stock (e.g.,consumer household goods)	Not available	In current release	In current release	Not available	In current release	In current release	Not available
Assemble to order (e.g.,personal computers)	Not available	In current release	Not available	Not available	In current release	In current release	Not available
Make to order (e.g.,complex custom products)	Not available	In current release	In current release	Not available	In current release	In current release	Not available
Engineer to order (e.g.,ship building)	Not available	Not available	Not available	Not available	Third party	Not available	Not available
MRP							
Based on bill of materials, inventory availability, seasonality, trends and orders	Not available	In current release	In current release	Not available	In current release	Not available	In current release
Generate suggested PO	Not available	In current release	In current release	Not available	In current release	Not available	In current release
Scheduling							
Generate production orders	Not available	In current release	Not available	Not available	Third party	Not available	In current release

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Based on resource capacity of labour and equipment	Not available	Major modification	Not available	Not available	Third party	Not available	In current release
Based on grouping jobs to minimize setup	Not available	Major modification	Not available	Not available	Third party	Not available	Not available
Graphical view - drag and drop production orders	Not available	Major modification	Not available	Not available	Third party	Not available	In current release
Shop floor data collection							
Data collection by bar codes for labour and materials	Not available	In current release	Not available	Not available	Third party	Not available	In current release
Record any downtime with reason code	Not available	Minor modification	Not available	Not available	Third party	Not available	In current release
Based on programmable logic controller (PLC)	Not available	Not available	Not available	Not available	Third party	Not available	Not available
Quality control							
Track non conformance	Not available	In current release	In next year	Not available	Third party	Not available	In current release
Graph results by month over year	Not available	Third party	In next year	Not available	Third party	Not available	In current release
Misc							
Reverse bill of materials for disassembly	Not available	In current release	Not available	Not available	In current release	In current release	Workaround
Colour size matrix for apparel manufacturing	Not available	Not available	In current release	Not available	In current release	In current release	Not available
Engineering change management	Not available	Not available	Not available	Not available	Third party	Not available	In current release
Multisite production	Not available	In current release	In current release	Not available	Third party	Not available	In current release
Configurator	Not available	Not available	Not available	Not available	Third party	In current release	Not available
<b>Professional services</b>							
Flexible invoicing							
Can add any text to invoice	Not available	In current release	Not available	In current release	In current release	In current release	In current release
Time and material	Not available	In current release	Not available	In current release	In current release	Not available	In current release
Fixed fee	Not available	In current release	Not available	In current release	In current release	Not available	In current release
Percent complete	Not available	Minor modification	Not available	In current release	In current release	Not available	Not available
Cost plus	Not available	In current release	Not available	In current release	In current release	Not available	In current release
Scheduling							
Based on availability	Not available	Not available	Not available	Not available	In current release	Not available	In current release

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Match skills	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Match employee preferences	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Timesheets							
1 week at a time	Not available	In current release	Not available	Third party	In current release	Not available	Third party
Note field for each project/day	Not available	In current release	Not available	Third party	In current release	Not available	Third party
Identify overtime	Not available	Third party	Not available	Third party	In current release	Not available	Third party
Web-based data entry	Not available	Minor modification	Not available	Third party	In current release	Not available	Third party
PDA-enabled	Not available	Minor modification	Not available	Major modification	In current release	Not available	Third party
Can enter off-line and synchronize	Not available	In current release	Not available	Third party	Workaround	Not available	Third party
Can prepopulate timesheet based on project assignments	Not available	Not available	Not available	Major modification	In current release	Not available	Third party
Could enter time for a project, phase and task	Not available	In current release	Not available	Third party	In current release	Not available	Third party
Different (lower) cost/user for timesheet and expense module	Not available	Not available	Not available	Not available	In current release	Not available	Third party
Expense Reporting							
Calculations such as km's * rate	Not available	Minor modification	Not available	Third party	In current release	Not available	Not available
Maximums per day	Not available	Minor modification	Not available	Third party	In current release	Not available	Not available
WIP							
Maintain WIP history	Not available	In current release	Not available	Not available	Workaround	Not available	In current release
Generate bill from WIP	Not available	In current release	Not available	Not available	Workaround	Not available	In current release
Write-downs or write-ups	Not available	In current release	Not available	Not available	Workaround	Not available	Minor modification
Revenue recognition							
Based on hours booked * rate	Not available	In current release	Not available	Major modification	In current release	Not available	Not available
Based on % complete	Not available	In current release	Not available	In current release	In current release	Not available	Not available
Subscription revenue is deferred and recognized monthly	Not available	In current release	Not available	In current release	In current release	Not available	Not available
Based on milestone complete	Not available	In current release	Not available	In current release	In current release	Not available	Not available
Workflow							

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<b>Question</b>	<b>Microsoft Dynamics</b>	<b>Minotaur Software</b>	<b>Momentis Fashion System</b>	<b>Multiview Financials</b>	<b>Netsuite</b>	<b>OMS</b>	<b>ProcessPro Premier</b>
Electronic approval of timesheets and expense reports	Not available	Not available	Not available	Third party	In current release	Not available	Not available
Multiple approvals of timesheet - by supervisor (all projects) and project manager (specific project)	Not available	Not available	Not available	Third party	In current release	Not available	Not available
Alert if timesheet not completed on time	Not available	Not available	Not available	Third party	In current release	Not available	Not available
Misc							
Revenue and costs transferred between divisions automatically when an employee in one division works for another division	Not available	In current release	Not available	Not available	Workaround	Not available	Not available
2 way integration with Microsoft Project	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Pass through charges from A/P to client	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Charge customer for equipment usage	Not available	Minor modification	Not available	Not available	In current release	Not available	In current release
Change orders	Not available	In current release	Not available	Not available	In current release	Not available	In current release
<b>Construction</b>							
Estimating							
Estimates based on building statistics such as number of suites and historical rates	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Detailed estimates based on take-offs that include floor area, drywall and appliances	Not available	Not available	Not available	Not available	Workaround	Not available	Not available
Budgeting							
Maintain budget that includes change orders and commitments	Not available	Minor modification	Not available	Not available	In current release	In current release	Not available
Collaboration with trades							
Bids online	Not available	Not available	Not available	Not available	Third party	Not available	Not available
Bids via spreadsheet	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Track status of activities to be completed by trades	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Alerts if late	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Scheduling							
Generate schedule based on start date, lag time between activities and dependencies	Not available	Not available	Not available	Not available	In current release	Not available	Not available

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Question	Microsoft Dynamics	Minotaur Software	Momentis Fashion System	Multiview Financials	Netsuite	OMS	ProcessPro Premier
Update schedule as work gets completed	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Billing							
By % complete	Not available	Not available	Not available	Not available	In current release	Not available	Not available
By milestone	Not available	Not available	Not available	Not available	In current release	Not available	Not available
<b>Service Management</b>							
Service calls							
Date and time stamping	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Escalations if work not done on time	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Track service history by serial number	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Generate quote for customer	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Generate work order	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Generate invoice for work done and inventory used	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Scheduling / dispatching							
Manually assign resources	Not available	Not available	Not available	Not available	In current release	Not available	Not available
Automatically assign resources based on skills and availability	Not available	Not available	Not available	Not available	Workaround	Not available	Not available
Self service by client							
Check status	Not available	Not available	Not available	Not available	In current release	In current release	Not available
Log problem	Not available	Not available	Not available	Not available	In current release	In current release	Not available
Access to information to resolve problem	Not available	Not available	Not available	Not available	In current release	In current release	Not available
<b>Human resources</b>							
Recruitment							
Web based	Not available	Not available	Not available	Not available	Third party	Not available	Third party
Automated screening based on keywords or qualifications	Not available	Not available	Not available	Not available	Third party	Not available	Third party
Employee administration							
Pictures attached to employee and available for view by employees that have access	Not available	Not available	Not available	Third party	In current release	Not available	Third party

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<b>Question</b>	<b>Microsoft Dynamics</b>	<b>Minotaur Software</b>	<b>Momentis Fashion System</b>	<b>Multiview Financials</b>	<b>Netsuite</b>	<b>OMS</b>	<b>ProcessPro Premier</b>
Self serve over the Internet	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Generate work flow approval on change of certain information	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Skills and degrees	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Maintain history of compensation and ratings	Not available	In current release	Not available	Third party	In current release	Not available	Third party
Record company assets including keys, Blackberries, laptops given out to employees	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Leave of absence administration							
Able to view the various absence plans of each employee - vacation, personal, days, sick days, bereavement, unpaid leave, etc.	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Absence approval process	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Performance management							
Maintain job descriptions and attached to employees	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Track performance review process - dates, ratings	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Benefit administration							
Benefit plans and deductions - family vs. single, LTD, life insurance, etc.	Not available	In current release	Not available	Third party	Third party	Not available	Third party
Eligibility dates for benefits	Not available	Not available	Not available	Third party	Third party	Not available	Third party
Training administration							
Employee update courses online	Not available	Not available	Not available	Third party	In current release	Not available	Third party
Registration for internal courses by employees	Not available	Not available	Not available	Third party	In current release	Not available	Third party

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
<b>Tier</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>3</b>	<b>2</b>	<b>2</b>	<b>2</b>
<b>System information</b>							
Vendor name	Pronto Software	Solutions360 Inc.	Quantus Software	Intuit Canada ULC	Sage	SAP AG	SAP AG
Version no.		7.01	8.6	2011		7	8.8
<b>Contact</b>							
Contact name	Terry Leister	John Graham	Larry Archer	Geoffrey Morgan	Michele Ballinger	Tom Acorn	Tom Acorn
Contact phone number	888-834-1118	800-450-7748 ext: 230	204-478-1308	905-366-9449	604-207-3431	416-228-2828	416-228-2828
Contact email	terry.leister@pronto-software.com	jgraham@solutions360.com	larcher@quantussoftware.com	geoffrey_morgan@intuit.com	michele.ballinger@sage.com	tom.acorn@sap.com	tom.acorn@sap.com
Website	<a href="http://www.pronto-software.com">www.pronto-software.com</a>	www.solutions360.com	www.quantussoftware.com	www.quickbooks.ca	www.sageaccpac.com	www.sap.ca	www.sap.com/sme/solutions/businessmanagement/businessone/index.aspx
<b>Cost</b>							
<b>On premises / Licence based (\$US)</b>							
Average cost per user (\$)	N/A	2,225	1,800	N/A	N/A	N/A	N/A
Average no. of users	N/A	60	15	N/A	N/A	N/A	N/A
Average cost (\$)	N/A	133,500	27,000	N/A	N/A	N/A	N/A
Ratio - average implementation cost/licence cost	N/A	0.5	1.25	N/A	N/A	N/A	N/A
Average implementation cost (\$)	N/A	66,750	33,750	N/A	N/A	N/A	N/A
Total licence based (\$)	N/A	200,250	60,750	N/A	N/A	N/A	N/A
<b>On Demand / SaaS or hosted (\$US)</b>							
Average annual fee / user (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Average no. of users	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Average annual fees (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Average implementation costs / average fees - year one	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Average implementation costs - year one (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NPV over 5 years (discount rate of 5%) (\$)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Vendor information</b>							
Customer information							

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
No. of customers - worldwide - all products	N/A	5,175	118	N/A	N/A	97,000	97,000
No. of customers - worldwide - this product	N/A	300	118	N/A	N/A	17,000	23,000
Revenue (\$US)							
Revenue 2009 - all systems - in millions (\$)	N/A	N/A	4	N/A	N/A	N/A	N/A
Revenue 2009 - this system - in millions (\$)	N/A	N/A	4	N/A	N/A	N/A	N/A
Revenue 2008 - all systems - in millions (\$)	N/A	N/A	4	N/A	N/A	N/A	N/A
Revenue 2008 - this system - in millions (\$)	N/A	N/A	4	N/A	N/A	N/A	N/A
<b>Company Profile</b>							
Budget for licence cost and implementation services							
> \$300k	Primary	Primary	N/A	N/A	Secondary	N/A	N/A
From \$50k to \$300k	Primary	Secondary	N/A	N/A	Primary	N/A	N/A
< \$50k	N/A	N/A	Primary	N/A	Secondary	N/A	N/A
Annual budget for software as a service - SaaS (if you want to consider SaaS solutions)							
> \$50k	Primary	Primary	N/A	N/A	N/A	N/A	N/A
From \$5k to \$50k	Primary	N/A	N/A	N/A	N/A	N/A	N/A
< \$5k	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Company size							
Revenue > \$200M or customer employees > 500	Primary	Primary	N/A	N/A	Primary	Primary	N/A
Revenue \$10M-\$200M or customer employees 50-500	Primary	Primary	N/A	N/A	Primary	Secondary	Primary
Revenue < \$10M or Employees < 50	Secondary	Secondary	Primary	Primary	Primary	N/A	Secondary
<b>Geography</b>							
Local support							
Africa	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Australia	Full support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Austria	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Belgium	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Bosnia & Hercegovina	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Brazil	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Bulgaria	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Canada	Full support	Full support	Full support	Partial support	Full support	Full Support	Full Support
China	Partial support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Croatia	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support

## CAmagazine 2010 Enterprise Software Survey

Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Czech Republic	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Denmark	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Estonia	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Finland	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
France	Partial support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Germany	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Greece	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Hong Kong	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Hungary	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
India	Full support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Indonesia	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Ireland	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Israel	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Italy	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Japan	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Kazakhstan	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Korea	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Latin America	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Latvia	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Lithuania	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Malaysia	Full support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Malta	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Middle East	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Netherlands	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
New Zealand	Full support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Norway	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Philippines	Partial support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Poland	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Portugal	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Romania	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Russia	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Serbia & Montenegro	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Singapore	Full support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Slovakia	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Slovenia	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
South Africa	Partial support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
South Asia	Partial support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Spain	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Sweden	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Switzerland (French)	Partial support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Switzerland (German)	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Taiwan	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Thailand	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Turkey	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Ukraine	Not supported	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
United Kingdom	Partial support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
United States	Full support	Full support	Not supported	Not supported	Full support	Full Support	Full Support
Vietnam	Full support	Not supported	Not supported	Not supported	Partial support	Full Support	Full Support
Compliant with Tax Authority							
Africa	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Australia	Full support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Austria	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Belgium	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Bosnia & Hercegovina	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Brazil	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Bulgaria	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Canada	Full support	Full support	Full support	Full support	Full support	Full Support	Full Support
China	Partial support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Croatia	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Czech Republic	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Denmark	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Estonia	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Finland	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
France	Partial support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Germany	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Greece	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Hong Kong	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Hungary	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
India	Partial support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Indonesia	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Ireland	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Israel	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Italy	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Japan	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Kazakhstan	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Korea	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Latin America	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Latvia	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Lithuania	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Malaysia	Full support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Malta	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Middle East	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Netherlands	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
New Zealand	Full support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Norway	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Philippines	Partial support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Poland	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Portugal	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Romania	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Russia	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support

## CAmagazine 2010 Enterprise Software Survey

Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Serbia & Montenegro	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Singapore	Full support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Slovakia	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Slovenia	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
South Africa	Partial support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
South Asia	Partial support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Spain	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Sweden	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Switzerland (French)	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Switzerland (German)	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Taiwan	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Thailand	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Turkey	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Ukraine	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
United Kingdom	Not supported	Full support	Not supported	Not supported	Full support	Full Support	Full Support
United States	Full support	Full support	Not supported	Not supported	Full support	Full Support	Full Support
Vietnam	Full support	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
<b>Language</b>							
Language support							
Arabic	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Chinese	Not supported	Not supported	Not supported	Not supported	Full support	Full Support	Full Support
Dutch	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
English	Full support	Full support	Full support	Full support	Full support	Full Support	Full Support
French	Partial support	Partial support	Partial support	Not supported	Full support	Full Support	Full Support
German	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Hebrew	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Italian	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Japanese	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Norwegian	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Portuguese	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Russian	Not supported	Not supported	Not supported	Not supported	Not supported	Full Support	Full Support
Spanish	Partial support	Partial support	Not supported	Not supported	Full support	Full Support	Full Support
<b>Industry</b>							
Industry focus (NAICS)							
11 Agriculture, forestry, fishing and hunting	Secondary focus	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
21 Mining	Primary focus	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
22 Utilities	Some focus	N/A	N/A	N/A	Some focus	Primary Focus	Primary Focus
23 Construction	Secondary focus	Primary focus	N/A	N/A	Secondary focus	Primary Focus	Primary Focus
31-33 Manufacturing	Primary focus	N/A	Primary focus	N/A	Secondary focus	Primary Focus	Primary Focus
42 Wholesale trade	Primary focus	N/A	Some focus	N/A	Primary focus	Primary Focus	Primary Focus
44-45 Retail trade	Primary focus	N/A	N/A	N/A	Secondary focus	Primary Focus	Primary Focus

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
48-49 Transportation and warehousing	Primary focus	N/A	N/A	N/A	Some focus	Primary Focus	Primary Focus
51 Information	Secondary focus	Primary focus	N/A	N/A	Primary focus	Primary Focus	Primary Focus
52 Finance and insurance	Minimal focus	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
53 Real estate and rental and leasing	Minimal focus	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
54 Professional, scientific, and technical services	Minimal focus	Secondary focus	N/A	N/A	Primary focus	Primary Focus	Primary Focus
55 Management of companies and enterprises	Primary focus	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
56 Administrative and support and waste management and remediation services	Primary focus	N/A	N/A	N/A	Secondary focus	Primary Focus	Primary Focus
61 Education services	Minimal focus	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
62 Health care and social assistance	Some focus	N/A	N/A	N/A	Secondary focus	Primary Focus	Primary Focus
71 Arts, entertainment and recreation	Some focus	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
72 Accommodation and food services	Secondary focus	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
81 Other services (except public administration)	Secondary focus	Primary focus	N/A	N/A	Primary focus	Primary Focus	Primary Focus
92 Public administration	N/A	N/A	N/A	N/A	Primary focus	Primary Focus	Primary Focus
<b>Technology</b>							
Databases supported							
Microsoft SQL Server	Primary	Primary	Secondary	N/A	Primary	Primary	Primary
Oracle	Primary	N/A	N/A	N/A	Primary	Primary	N/A
Pervasive SQL	N/A	N/A	N/A	N/A	Primary	Primary	N/A
IBM DB2	N/A	N/A	Primary	N/A	N/A	N/A	N/A
Sybase	N/A	N/A	N/A	Primary	N/A	N/A	N/A
Informix	Primary	N/A	N/A	N/A	N/A	N/A	N/A
Access	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Btrieve	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FoxPro	N/A	N/A	N/A	N/A	N/A	N/A	N/A
mySQL	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Progress	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Networks supported							
Microsoft	Primary	Primary	Primary	Primary	Primary	Primary	Primary
Linux	Primary	N/A	Secondary	N/A	Primary	Primary	N/A
Unix	Primary	N/A	N/A	N/A	N/A	Primary	N/A
AIX	Primary	N/A	N/A	N/A	N/A	N/A	N/A
Novell Netware	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM AS/400 (OS/400)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IBM S/390	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Mac OS	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Web browser	Primary	Secondary	N/A	N/A	Secondary	N/A	N/A
Clients supported							

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Web based (no need for Citrix or Terminal Services)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Windows	Primary	Primary	Primary	Primary	Primary	N/A	N/A
Mac OS (without web browser)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Software delivery							
On premises (software is installed and run on customer's hardware)	N/A	Primary	Primary	Primary	N/A	Primary	Primary
On demand or SaaS (customer accesses a single instance of the software over the web that allows multiple customers to coexist by a multi-tenant architecture)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hosted (software is accessed on demand, but lacking a multi-tenant architecture and requires separate servers and installations for each customer)	N/A	Secondary	Secondary	N/A	N/A	N/A	N/A
<b>Applications</b>							
Financial							
General ledger	Not available	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Financial reporting	Not available	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Accounts receivable	Not available	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Accounts payable	Not available	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Fixed assets	Not available	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Multicurrency	Not available	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Distribution							
Order processing	Not available	In current release	In current release	In current release	In current release	In Current Release	Third Party
Inventory	Not available	In current release	In current release	In current release	In current release	In Current Release	Third Party
Purchase order	Not available	In current release	In current release	In current release	In current release	In Current Release	Third Party
Warehouse management	Not available	In current release	In current release	Third party	Third party	In Current Release	Third Party
Manufacturing							
Discrete	Not available	Not available	In current release	Third party	Third party	In Current Release	In Current Release

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Process	Not available	Not available	In current release	Third party	Third party	In Current Release	In Current Release
Make to stock	Not available	Not available	In current release	In current release	Third party	In Current Release	In Current Release
Make to order	Not available	Not available	In current release	In current release	Third party	In Current Release	In Current Release
Other							
Service management	Not available	In current release	Not available	In current release	Third party	In Current Release	In Current Release
Professional services automation	Not available	In current release	Not available	In current release	Third party	In Current Release	In Current Release
Project costing	Not available	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Time billing	Not available	In current release	Not available	In current release	In current release	In Current Release	Third Party
Canadian payroll	Not available	Third party	Not available	In current release	In current release	In Current Release	Third Party
US payroll	Not available	Third party	Not available	Not available	In current release	In Current Release	Third Party
HR	Not available	In current release	Not available	Not available	Third party	In Current Release	In Current Release
Contact management	Not available	In current release	In current release	In current release	Third party	In Current Release	In Current Release
Customer relationship management	Not available	In current release	In current release	In current release	Third party	In Current Release	In Current Release
Business intelligence	Not available	In current release	In current release	Third party	In current release	In Current Release	In Current Release
Corporate performance management	Not available	In current release	Not available	In current release	Third party	In Current Release	In Current Release
Construction	Not available	In current release	Not available	In current release	In current release	In Current Release	Third Party
Not-for-profit	Not available	Workaround	Not available	In current release	In current release	In Current Release	Third Party
Retail	Not available	Not available	Not available	In current release	Third party	In Current Release	Third Party
<b>Generic Features</b>							
Customization							
Add user-defined fields to screen	In current release	In current release	In current release	In current release	In current release	In Current Release	Not Available
Used in report selection and ordering	In current release	In current release	Not available	In current release	In current release	In Current Release	Not Available
Without changing source code	In current release	In current release	In current release	In current release	In current release	In Current Release	Not Available
Multiple companies							

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Automatic balancing of intercompany transactions	In current release	Minor modification	In current release	Third party	In current release	In Current Release	Third Party
Purchase order automatically becomes sales order	In current release	Minor modification	Not available	In current release	Third party	In Current Release	Third Party
Share inventory across separate databases	In current release	Minor modification	Not available	In current release	Not available	In Current Release	Third Party
Share vendors across separate databases	In current release	Minor modification	Not available	In current release	Not available	In Current Release	Third Party
Multicurrency							
Calculate realized gains and losses	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Calculate unrealized gains and losses	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
Invoice and payment in different currencies	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Password Security							
By company	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
By menu	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
By function ( view, add, change, delete)	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
By field	In current release	In current release	In current release	In current release	Not available	In Current Release	In Current Release
By account code segment (e.g., department)	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
By employee or by role	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Workflow							
Online review and approval of transactions	In current release	In current release	Not available	Not available	Third party	In Current Release	In Current Release
Alerts on pending and late activities	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
Report Writer							
Ad-hoc - don't need a programmer	In current release	In current release	In current release	In current release	In current release	Not Available	Third Party
Uses same password security as application	In current release	In current release	In current release	In current release	In current release	Not Available	In Current Release
<b>Financial</b>							
Analysis codes / Reporting structure							
Attach analysis codes to general ledger account segments; for example, attach a region code to an account segment for office	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Reporting structures that allow rollups to any dimension; for example, could define a rollup from office to province or state and then to country	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Analysis codes or reporting structures can be used to generate financial reports for attributes/dimensions such as country without embedding a country code in a financial transaction	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Allocations							
Based on percentage	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Based on actuals	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Commitment accounting							
Compare (actuals + commitments) to budgets	In current release	In current release	In current release	Not available	Third party	In Current Release	Workaround
Prevent exceeding budget on purchase order	In current release	In current release	Not available	Not available	Third party	In Current Release	Workaround
Consolidation							
Create new entity and post j/e's to it	In current release	In current release	Not available	Not available	In current release	In Current Release	Third Party
Foreign currency translation	In current release	In current release	In current release	Not available	In current release	In Current Release	Third Party
Source acct. can be different than target acct.	In current release	In current release	Not available	Not available	In current release	In Current Release	Third Party
Across entities with different fiscal year ends	Workaround	In current release	In current release	Not available	In current release	In Current Release	Third Party
Financial reporting							
Rows and columns can be defined	In current release	In current release	In current release	Third party	In current release	In Current Release	In Current Release
Multiple hierarchies	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Drill-down to transaction details	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
Format any part of report	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Budgeting							
Multiple budgets	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Export actuals to Excel	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Import budget from Excel	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Compute budget using formula	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Project accounting							
Project can be updated by any financial transaction	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Compare budget to actual	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Span fiscal years	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Project subledger (not tracked in general ledger)	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
Revenue recognition							
Based on % complete	In current release	In current release	In current release	Not available	In current release	In Current Release	Third Party
Based on milestone complete	In current release	In current release	In current release	Not available	In current release	In Current Release	Third Party
<b>Distribution</b>							
Back orders							
Back order preference by customer	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Back order fulfillment based on customer priority	In current release	In current release	Not available	Not available	Third party	In Current Release	In Current Release
Back order fulfillment based on order date	In current release	In current release	In current release	Not available	Third party	In Current Release	In Current Release
Back order fulfillment based on requested ship date	In current release	In current release	In current release	Not available	Third party	In Current Release	In Current Release
Data collection							
Bar coding	In current release	Not available	In current release	Third party	Third party	In Current Release	Third Party
Radio frequency (RF)	In current release	Third party	In current release	Third party	Third party	In Current Release	Third Party
Landed cost							
Based on std. percentages	In current release	Minor modification	In current release	Third party	In current release	In Current Release	In Current Release
Based on actuals	In current release	In current release	In current release	Third party	In current release	In Current Release	In Current Release
EDI supported							
Order placement	In current release	In current release	In current release	Not available	In current release	In Current Release	Third Party
Order acknowledgement	In current release	In current release	In current release	Not available	In current release	In Current Release	Third Party
Advance shipping notice (ASN)	In current release	In current release	In current release	Not available	In current release	In Current Release	Third Party
Picking							

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Wave picking	In current release	In current release	Not available	Third party	Third party	In Current Release	In Current Release
Pallet, case and unit picking	In current release	In current release	In current release	In current release	Third party	In Current Release	In Current Release
System directs pickers to location in warehouse	In current release	In current release	In current release	Third party	Third party	In Current Release	In Current Release
Put away							
Pallet, case and unit put away	In current release	In current release	In current release	Third party	Third party	In Current Release	Third Party
System selects the best location	In current release	Not available	In current release	Third party	Third party	In Current Release	Third Party
Requisitions							
Consolidate requisitions into purchase orders	In current release	In current release	In current release	Not available	In current release	In Current Release	In Current Release
Approval process	In current release	In current release	In current release	Not available	Third party	In Current Release	In Current Release
RMA tracking							
Reason codes	In current release	In current release	Not available	Third party	In current release	In Current Release	In Current Release
Serial number and lot tracking							
Track history of all movements	In current release	In current release	In current release	In current release	In current release	In Current Release	In Current Release
<b>Manufacturing</b>							
Type supported							
Process (e.g.,food)	In current release	Not available	In current release	Not available	Third party	In Current Release	In Current Release
Repetitive (e.g.,consumer electronics)	In current release	Not available	In current release	Not available	Third party	In Current Release	In Current Release
Make to stock (e.g.,consumer household goods)	In current release	Not available	In current release	Not available	Third party	In Current Release	In Current Release
Assemble to order (e.g.,personal computers)	In current release	In current release	In current release	Not available	Third party	In Current Release	In Current Release
Make to order (e.g.,complex custom products)	In current release	Not available	In current release	Not available	Third party	In Current Release	In Current Release
Engineer to order (e.g.,ship building)	In current release	Not available	In current release	Not available	Third party	In Current Release	In Current Release
MRP							
Based on bill of materials, inventory availability, seasonality, trends and orders	In current release	Not available	In current release	In current release	Third party	In Current Release	In Current Release
Generate suggested PO	In current release	Not available	Not available	Not available	Third party	In Current Release	In Current Release
Scheduling							
Generate production orders	In current release	Not available	In current release	Third party	Third party	In Current Release	In Current Release

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Based on resource capacity of labour and equipment	In current release	Not available	In current release	Third party	Third party	In Current Release	In Current Release
Based on grouping jobs to minimize setup	In current release	Not available	In current release	Third party	Third party	In Current Release	In Current Release
Graphical view - drag and drop production orders	In current release	Not available	In current release	Third party	Third party	In Current Release	In Current Release
Shop floor data collection							
Data collection by bar codes for labour and materials	In current release	Not available	In current release	Third party	Third party	In Current Release	In Current Release
Record any downtime with reason code	In current release	Not available	In current release	Third party	Third party	In Current Release	In Current Release
Based on programmable logic controller (PLC)	In current release	Not available	Not available	Third party	Third party	In Current Release	In Current Release
Quality control							
Track non conformance	In current release	Not available	In current release	Not available	Third party	In Current Release	Third Party
Graph results by month over year	In current release	Not available	In current release	Not available	Third party	In Current Release	Third Party
Misc							
Reverse bill of materials for disassembly	In current release	Not available	In current release	Not available	In current release	In Current Release	Not Available
Colour size matrix for apparel manufacturing	In current release	Not available	In current release	Third party	Third party	In Current Release	In Current Release
Engineering change management	In current release	Not available	In current release	In current release	Third party	In Current Release	In Current Release
Multisite production	In current release	Not available	In current release	Not available	Third party	In Current Release	In Current Release
Configurator	Not available	Not available	In current release	Not available	Not available	In Current Release	In Current Release
<b>Professional services</b>							
Flexible invoicing							
Can add any text to invoice	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
Time and material	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
Fixed fee	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
Percent complete	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
Cost plus	In current release	In current release	Not available	In current release	In current release	In Current Release	In Current Release
Scheduling							
Based on availability	In current release	In current release	Not available	Third party	Third party	In Current Release	Third Party

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Match skills	In current release	In current release	Not available	Third party	Third party	In Current Release	Third Party
Match employee preferences	In current release	Minor modification	Not available	Third party	Third party	In Current Release	Third Party
Timesheets							
1 week at a time	In current release	In current release	Not available	Third party	Third party	In Current Release	In Current Release
Note field for each project/day	In current release	In current release	Not available	Third party	Third party	In Current Release	Third Party
Identify overtime	In current release	In current release	Not available	In current release	Third party	In Current Release	Third Party
Web-based data entry	Minor modification	In current release	Not available	Third party	Third party	In Current Release	In Current Release
PDA-enabled	Minor modification	In current release	Not available	Third party	Third party	Third Party	Third Party
Can enter off-line and synchronize	Minor modification	Minor modification	Not available	Third party	Third party	In Current Release	In Current Release
Can prepopulate timesheet based on project assignments	Minor modification	In current release	Not available	Third party	Third party	In Current Release	Third Party
Could enter time for a project, phase and task	In current release	In current release	Not available	Third party	Third party	In Current Release	Third Party
Different (lower) cost/user for timesheet and expense module	Minor modification	In current release	Not available	Third party	Third party	In Current Release	Third Party
Expense Reporting							
Calculations such as km's * rate	Minor modification	Minor modification	Not available	Not available	Third party	In Current Release	Not Available
Maximums per day	Minor modification	Minor modification	Not available	Not available	Third party	In Current Release	Not Available
WIP							
Maintain WIP history	In current release	In current release	Not available	Third party	Third party	In Current Release	Third Party
Generate bill from WIP	In current release	In current release	Not available	Third party	Third party	In Current Release	Third Party
Write-downs or write-ups	In current release	In current release	Not available	Third party	Third party	In Current Release	Third Party
Revenue recognition							
Based on hours booked * rate	In current release	In current release	Not available	Not available	In current release	In Current Release	Third Party
Based on % complete	In current release	In current release	Not available	Not available	In current release	In Current Release	Third Party
Subscription revenue is deferred and recognized monthly	In current release	In current release	Not available	Not available	Third party	In Current Release	Third Party
Based on milestone complete	In current release	In current release	Not available	Not available	In current release	In Current Release	Third Party
Workflow							

## CAmagazine 2010 Enterprise Software Survey

Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Electronic approval of timesheets and expense reports	Minor modification	In current release	Not available	Not available	Third party	In Current Release	In Current Release
Multiple approvals of timesheet - by supervisor (all projects) and project manager (specific project)	Minor modification	In current release	Not available	Not available	Third party	In Current Release	In Current Release
Alert if timesheet not completed on time	In current release	In current release	Not available	Not available	Third party	In Current Release	In Current Release
Misc							
Revenue and costs transferred between divisions automatically when an employee in one division works for another division	In current release	In current release	Not available	Not available	In current release	In Current Release	Third Party
2 way integration with Microsoft Project	In current release	Minor modification	Not available	Not available	Third party	In Current Release	In Current Release
Pass through charges from A/P to client	In current release	In current release	Not available	Not available	Third party	In Current Release	Third Party
Charge customer for equipment usage	In current release	In current release	Not available	Not available	In current release	In Current Release	In Current Release
Change orders	In current release	In current release	Not available	Not available	Third party	In Current Release	In Current Release
<b>Construction</b>							
Estimating							
Estimates based on building statistics such as number of suites and historical rates	Not available	Third party	Not available	Third party	Not available	In Current Release	Third Party
Detailed estimates based on take-offs that include floor area, drywall and appliances	Not available	Third party	Not available	Third party	Not available	In Current Release	Third Party
Budgeting							
Maintain budget that includes change orders and commitments	Not available	In current release	Not available	Not available	Not available	In Current Release	Third Party
Collaboration with trades							
Bids online	Not available	Third party	Not available	Not available	Not available	In Current Release	Third Party
Bids via spreadsheet	Not available	Minor modification	Not available	Third party	Not available	In Current Release	Third Party
Track status of activities to be completed by trades	Not available	In current release	Not available	Third party	Not available	In Current Release	Third Party
Alerts if late	Not available	In current release	Not available	Third party	Not available	In Current Release	Third Party
Scheduling							
Generate schedule based on start date, lag time between activities and dependencies	Not available	In current release	Not available	Not available	Not available	In Current Release	Third Party

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Update schedule as work gets completed	Not available	In current release	Not available	In current release	Not available	In Current Release	Third Party
Billing							
By % complete	Not available	In current release	Not available	In current release	Not available	In Current Release	Third Party
By milestone	Not available	In current release	Not available	Not available	Not available	In Current Release	Third Party
<b>Service Management</b>							
Service calls							
Date and time stamping	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Escalations if work not done on time	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Track service history by serial number	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Generate quote for customer	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Generate work order	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Generate invoice for work done and inventory used	Not available	In current release	Not available	Not available	Not available	In Current Release	In Current Release
Scheduling / dispatching							
Manually assign resources	Not available	In current release	Not available	Not available	Not available	In Current Release	In Current Release
Automatically assign resources based on skills and availability	Not available	In current release	Not available	Not available	Not available	In Current Release	In Current Release
Self service by client							
Check status	Not available	In current release	Not available	Third party	Not available	In Current Release	In Current Release
Log problem	Not available	In current release	Not available	Third party	Not available	In Current Release	In Current Release
Access to information to resolve problem	Not available	In current release	Not available	Third party	Not available	In Current Release	In Current Release
<b>Human resources</b>							
Recruitment							
Web based	Not available	In next year	Not available	Third party	Not available	In Current Release	Third Party
Automated screening based on keywords or qualifications	Not available	In next year	Not available	Third party	Not available	In Current Release	Third Party
Employee administration							
Pictures attached to employee and available for view by employees that have access	Not available	In current release	Not available	Not available	Not available	In Current Release	In Current Release

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Question	PRONTO-Xi	Q360	Quantus ERP	QuickBooks Pro and Premier	Sage ERP Accpac	SAP Business All-in-One	SAP Business One
Self serve over the Internet	Not available	In next year	Not available	Not available	Not available	In Current Release	In Current Release
Generate work flow approval on change of certain information	Not available	Minor modification	Not available	Not available	Not available	In Current Release	In Current Release
Skills and degrees	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Maintain history of compensation and ratings	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Record company assets including keys, Blackberries, laptops given out to employees	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Leave of absence administration							
Able to view the various absence plans of each employee - vacation, personal, days, sick days, bereavement, unpaid leave, etc.	Not available	In current release	Not available	In current release	Not available	In Current Release	In Current Release
Absence approval process	Not available	In next year	Not available	Third party	Not available	In Current Release	In Current Release
Performance management							
Maintain job descriptions and attached to employees	Not available	In current release	Not available	Third party	Not available	In Current Release	In Current Release
Track performance review process - dates, ratings	Not available	In current release	Not available	Third party	Not available	In Current Release	In Current Release
Benefit administration							
Benefit plans and deductions - family vs. single, LTD, life insurance, etc.	Not available	In current release	Not available	In current release	Not available	In Current Release	Third Party
Eligibility dates for benefits	Not available	In current release	Not available	In current release	Not available	In Current Release	Third Party
Training administration							
Employee update courses online	Not available	In next year	Not available	Not available	Not available	In Current Release	In Current Release
Registration for internal courses by employees	Not available	In current release	Not available	Not available	Not available	In Current Release	Third Party

## CAmagazine 2010 Enterprise Software Survey

Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
<b>Tier</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>3</b>	<b>2</b>	<b>2</b>
<b>System information</b>						
Vendor name	Serenic Software	High 5 Software	SYSPRO	VersAccounts Limited	Virtuo Solutions	xTuple
Version no.		7	6.1	n/a	6	3.5
<b>Contact</b>						
Contact name	Linda Nicholson	Mark Stair	Odete Passingham	Jim Welch	Lizanne Simard	Ned Lilly
Contact phone number	877-737-3642 ext: 105	360-293-3000 ext: 101	604-451-8889 ext: 228	613-247-0960	450-973-8077 ext: 8208	757-461-3022 ext: 101
Contact email	serenicmarketing@serenic.com	marks@high5software.com	odete.passingham@ca.syspro.com	jim.welch@versaccounts.com	lizanne.simard@virtuosolutions.com	ned@xtuple.com
Website	www.serenic.com	www.high5software.com	www.syspro.com	www.versaccounts.com	www.virtuosolutions.com	www.xtuple.com
<b>Cost</b>						
<b>On premises / Licence based (\$US)</b>						
Average cost per user (\$)	N/A	995	4,000	N/A	2,000	2,500
Average no. of users	N/A	15	12	N/A	10	15
Average cost (\$)	N/A	14,925	48,000	N/A	20,000	37,500
Ratio - average implementation cost/licence cost	N/A	0.5	1	N/A	1	1
Average implementation cost (\$)	N/A	7,463	48,000	N/A	20,000	37,500
Total licence based (\$)	N/A	22,388	96,000	N/A	40,000	75,000
<b>On Demand / SaaS or hosted (\$US)</b>						
Average annual fee / user (\$)	N/A	780	N/A	24	5,500	1,000
Average no. of users	N/A	10	N/A	10	5	10
Average annual fees (\$)	N/A	7,800	N/A	240	27,500	10,000
Average implementation costs / average fees - year one	N/A	0.5	N/A	1	1	1.5
Average implementation costs - year one (\$)	N/A	3,900	N/A	240	27,500	15,000
NPV over 5 years (discount rate of 5%) (\$)	N/A	37,484	N/A	1,268	145,251	57,580
<b>Vendor information</b>						
Customer information						

## CMagazine 2010 Enterprise Software Survey

Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
No. of customers - worldwide - all products	300	2,000	14,000	N/A	550	200
No. of customers - worldwide - this product	300	400	14,000	N/A	200	200
Revenue (\$US)						
Revenue 2009 - all systems - in millions (\$)	11	N/A	60	N/A	17	N/A
Revenue 2009 - this system - in millions (\$)	11	N/A	60	N/A	7	N/A
Revenue 2008 - all systems - in millions (\$)	9	N/A	60	N/A	47	N/A
Revenue 2008 - this system - in millions (\$)	9	N/A	60	N/A	7	N/A
<b>Company Profile</b>						
Budget for licence cost and implementation services						
> \$300k	Secondary	N/A	Secondary	N/A	Secondary	Secondary
From \$50k to \$300k	Primary	Secondary	Primary	N/A	Primary	Primary
< \$50k	N/A	Primary	Secondary	N/A	N/A	Primary
Annual budget for software as a service - SaaS (if you want to consider SaaS solutions)						
> \$50k	N/A	Secondary	N/A	N/A	Secondary	Secondary
From \$5k to \$50k	N/A	Primary	N/A	N/A	Primary	Primary
< \$5k	N/A	Secondary	N/A	Primary	N/A	Primary
Company size						
Revenue > \$200M or customer employees > 500	Secondary	Secondary	Secondary	N/A	N/A	Secondary
Revenue \$10M-\$200M or customer employees 50-500	Primary	Primary	Primary	Secondary	Primary	Primary
Revenue < \$10M or Employees < 50	N/A	Primary	Secondary	Primary	N/A	Secondary
<b>Geography</b>						
Local support						
Africa	Partial support	Not supported	Full support	Not supported	Not supported	Not supported
Australia	Full support	Partial support	Full support	Not supported	Not supported	Partial support
Austria	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Belgium	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Bosnia & Hercegovina	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Brazil	Partial support	Not supported	Partial support	Not supported	Not supported	Full support
Bulgaria	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Canada	Full support	Full support	Full support	Full support	Full support	Full support
China	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Croatia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported

## CAmagazine 2010 Enterprise Software Survey

Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Czech Republic	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Denmark	Full support	Not supported	Partial support	Not supported	Not supported	Not supported
Estonia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Finland	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
France	Not supported	Not supported	Partial support	Not supported	Not supported	Full support
Germany	Partial support	Not supported	Partial support	Not supported	Not supported	Partial support
Greece	Partial support	Not supported	Partial support	Not supported	Not supported	Partial support
Hong Kong	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Hungary	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
India	Partial support	Not supported	Partial support	Not supported	Not supported	Full support
Indonesia	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Ireland	Partial support	Not supported	Full support	Not supported	Not supported	Partial support
Israel	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Italy	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Japan	Not supported	Not supported	Partial support	Not supported	Not supported	Full support
Kazakhstan	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Korea	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Latin America	Partial support	Not supported	Not supported	Not supported	Not supported	Full support
Latvia	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Lithuania	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Malaysia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Malta	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Middle East	Not supported	Partial support	Not supported	Not supported	Not supported	Not supported
Netherlands	Full support	Not supported	Partial support	Not supported	Not supported	Partial support
New Zealand	Not supported	Partial support	Full support	Not supported	Not supported	Partial support
Norway	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Philippines	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Poland	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Portugal	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Romania	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Russia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Serbia & Montenegro	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Singapore	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Slovakia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Slovenia	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
South Africa	Full support	Partial support	Full support	Not supported	Not supported	Not supported
South Asia	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Spain	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Sweden	Full support	Not supported	Partial support	Not supported	Not supported	Not supported
Switzerland (French)	Partial support	Not supported	Partial support	Not supported	Not supported	Partial support
Switzerland (German)	Partial support	Not supported	Partial support	Not supported	Not supported	Partial support
Taiwan	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Thailand	Not supported	Not supported	Partial support	Not supported	Not supported	Partial support
Turkey	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Ukraine	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported

## CAmagazine 2010 Enterprise Software Survey

Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
United Kingdom	Partial support	Partial support	Full support	Not supported	Not supported	Partial support
United States	Full support	Full support	Full support	Not supported	Not supported	Full support
Vietnam	Not supported	Not supported	Partial support	Not supported	Not supported	Not supported
Compliant with Tax Authority						
Africa	Not supported	Not supported	Full support	Partial support	Not supported	Partial support
Australia	Not supported	Not supported	Full support	Partial support	Not supported	Full support
Austria	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Belgium	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Bosnia & Hercegovina	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Brazil	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Bulgaria	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Canada	Not supported	Full support	Full support	Full support	Full support	Full support
China	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Croatia	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Czech Republic	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Denmark	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Estonia	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Finland	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
France	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Germany	Not supported	Not supported	Full support	Partial support	Not supported	Partial support
Greece	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Hong Kong	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Hungary	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
India	Not supported	Not supported	Partial support	Partial support	Not supported	Full support
Indonesia	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Ireland	Not supported	Not supported	Full support	Partial support	Not supported	Partial support
Israel	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Italy	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Japan	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Kazakhstan	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Korea	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Latin America	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Latvia	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Lithuania	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Malaysia	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Malta	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Middle East	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Netherlands	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
New Zealand	Not supported	Not supported	Full support	Partial support	Not supported	Partial support
Norway	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Philippines	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Poland	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Portugal	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Romania	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Russia	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support

## CAmagazine 2010 Enterprise Software Survey

Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Serbia & Montenegro	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Singapore	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Slovakia	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Slovenia	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
South Africa	Not supported	Not supported	Full support	Partial support	Not supported	Partial support
South Asia	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Spain	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Sweden	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Switzerland (French)	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Switzerland (German)	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Taiwan	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Thailand	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
Turkey	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
Ukraine	Not supported	Not supported	Partial support	Partial support	Not supported	Partial support
United Kingdom	Not supported	Not supported	Full support	Partial support	Not supported	Full support
United States	Not supported	Full support	Full support	Partial support	Full support	Full support
Vietnam	Not supported	Not supported	Not supported	Partial support	Not supported	Partial support
<b>Language</b>						
Language support						
Arabic	Not supported	Not supported	Not supported	Not supported	Not supported	Partial support
Chinese	Not supported	Not supported	Full support	Not supported	Not supported	Partial support
Dutch	Full support	Not supported	Not supported	Not supported	Not supported	Partial support
English	Full support	Full support	Full support	Full support	Full support	Full support
French	Full support	Not supported	Full support	Not supported	Full support	Full support
German	Not supported	Not supported	Not supported	Not supported	Not supported	Partial support
Hebrew	Not supported	Not supported	Not supported	Not supported	Not supported	Not supported
Italian	Not supported	Not supported	Not supported	Not supported	Not supported	Partial support
Japanese	Not supported	Not supported	Not supported	Not supported	Not supported	Partial support
Norwegian	Full support	Not supported	Not supported	Not supported	Not supported	Partial support
Portuguese	Not supported	Not supported	Not supported	Not supported	Not supported	Partial support
Russian	Not supported	Not supported	Not supported	Not supported	Not supported	Partial support
Spanish	Not supported	Not supported	Full support	Not supported	Not supported	Partial support
<b>Industry</b>						
Industry focus (NAICS)						
11 Agriculture, forestry, fishing and hunting	N/A	N/A	Secondary focus	Secondary focus	N/A	Minimal focus
21 Mining	N/A	N/A	Secondary focus	N/A	N/A	Minimal focus
22 Utilities	N/A	N/A	N/A	N/A	N/A	Minimal focus
23 Construction	N/A	N/A	Secondary focus	Some focus	N/A	Some focus
31-33 Manufacturing	N/A	Minimal focus	Primary focus	Secondary focus	N/A	Primary focus
42 Wholesale trade	N/A	N/A	Primary focus	Primary focus	N/A	Primary focus
44-45 Retail trade	N/A	N/A	Secondary focus	N/A	N/A	Secondary focus

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
48-49 Transportation and warehousing	N/A	Some focus	Secondary focus	N/A	Some focus	Secondary focus
51 Information	N/A	Primary focus	N/A	Primary focus	N/A	Some focus
52 Finance and insurance	N/A	N/A	N/A	N/A	Secondary focus	Minimal focus
53 Real estate and rental and leasing	N/A	Some focus	N/A	Primary focus	N/A	Minimal focus
54 Professional, scientific, and technical services	N/A	Primary focus	N/A	Primary focus	N/A	Some focus
55 Management of companies and enterprises	N/A	N/A	N/A	Primary focus	N/A	Minimal focus
56 Administrative and support and waste management and remediation services	N/A	Minimal focus	N/A	N/A	N/A	Minimal focus
61 Education services	Secondary focus	N/A	N/A	Secondary focus	Minimal focus	Minimal focus
62 Health care and social assistance	Primary focus	N/A	N/A	N/A	Primary focus	Minimal focus
71 Arts, entertainment and recreation	Primary focus	N/A	N/A	Primary focus	Primary focus	Minimal focus
72 Accommodation and food services	N/A	N/A	N/A	Secondary focus	N/A	Minimal focus
81 Other services (except public administration)	N/A	Some focus	N/A	Primary focus	Secondary focus	Minimal focus
92 Public administration	Primary focus	N/A	N/A	N/A	Primary focus	Minimal focus
<b>Technology</b>						
Databases supported						
Microsoft SQL Server	Primary	Primary	Primary	N/A	Primary	N/A
Oracle	N/A	N/A	N/A	N/A	Primary	Secondary
Pervasive SQL	N/A	N/A	N/A	N/A	N/A	N/A
IBM DB2	N/A	N/A	N/A	N/A	N/A	N/A
Sybase	N/A	N/A	N/A	N/A	N/A	N/A
Informix	N/A	N/A	N/A	N/A	N/A	N/A
Access	N/A	N/A	N/A	N/A	N/A	N/A
Btrieve	N/A	N/A	N/A	N/A	N/A	N/A
FoxPro	N/A	N/A	N/A	N/A	N/A	N/A
mySQL	N/A	N/A	N/A	N/A	N/A	Secondary
Progress	N/A	N/A	N/A	Primary	N/A	N/A
Networks supported						
Microsoft	Primary	Primary	Primary	N/A	Primary	Primary
Linux	N/A	N/A	Secondary	N/A	N/A	Primary
Unix	N/A	N/A	Secondary	N/A	Secondary	N/A
AIX	N/A	N/A	N/A	N/A	N/A	N/A
Novell Netware	N/A	N/A	N/A	N/A	N/A	N/A
IBM AS/400 (OS/400)	N/A	N/A	N/A	N/A	N/A	N/A
IBM S/390	N/A	N/A	N/A	N/A	N/A	N/A
Mac OS	N/A	N/A	N/A	N/A	N/A	Primary
Web browser	N/A	Secondary	N/A	Primary	N/A	Secondary
Clients supported						

## CAmagazine 2010 Enterprise Software Survey

Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Web based (no need for Citrix or Terminal Services)	Secondary	Secondary	N/A	Primary	Secondary	Secondary
Windows	Primary	Primary	Primary	N/A	Primary	Primary
Mac OS (without web browser)	N/A	N/A	N/A	N/A	N/A	Primary
Software delivery						
On premises (software is installed and run on customer's hardware)	N/A	Primary	Primary	N/A	Primary	Primary
On demand or SaaS (customer accesses a single instance of the software over the web that allows multiple customers to coexist by a multi-tenant architecture)	N/A	N/A	N/A	Primary	Secondary	Secondary
Hosted (software is accessed on demand, but lacking a multi-tenant architecture and requires separate servers and installations for each customer)	N/A	Secondary	N/A	N/A	N/A	Primary
<b>Applications</b>						
Financial						
General ledger	In Current Release	Third party	In current release	In current release	In current release	In current release
Financial reporting	In Current Release	Third party	In current release	In current release	In current release	In current release
Accounts receivable	In Current Release	In current release	In current release	In current release	In current release	In current release
Accounts payable	In Current Release	Third party	In current release	In current release	In current release	In current release
Fixed assets	In Current Release	In current release	In current release	In current release	In current release	Workaround
Multicurrency	In Current Release	In next year	In current release	In current release	In current release	In current release
Distribution						
Order processing	In Current Release	In current release	In current release	In current release	In current release	In current release
Inventory	In Current Release	In current release	In current release	Not available	In current release	In current release
Purchase order	In Current Release	In current release	In current release	In current release	In current release	In current release
Warehouse management	Not available	In current release	In current release	Not available	In current release	In current release
Manufacturing						
Discrete	Not available	Not available	In current release	In current release	Not available	In current release

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Process	Not available	Not available	In current release	In current release	Not available	In current release
Make to stock	Not available	Not available	In current release	In current release	Not available	In current release
Make to order	Not available	Not available	In current release	Not available	Not available	In current release
Other						
Service management	Not available	In current release	Not available	Not available	Not available	In current release
Professional services automation	Not available	In current release	Third party	Not available	Not available	Third party
Project costing	Not available	In current release	In current release	In current release	In current release	In current release
Time billing	Not available	In current release	Third party	In current release	In current release	Third party
Canadian payroll	In Current Release	Third party	Third party	In Next Six Months	In current release	Third party
US payroll	In Current Release	Third party	Third party	In Next Six Months	Not available	Third party
HR	In Current Release	Not available	Third party	Not available	In current release	Minor modification
Contact management	Not available	In current release	In current release	Not available	Not available	In current release
Customer relationship management	Not available	In current release	In current release	Not available	Not available	In current release
Business intelligence	In Next Six Months	Third party	In current release	Not available	In current release	In current release
Corporate performance management	Not available	Third party	In current release	Not available	In current release	In current release
Construction	Not available	In current release	Not available	Not available	Not available	Minor modification
Not-for-profit	In Current Release	Not available	Not available	Not available	In current release	Minor modification
Retail	Not available	Not available	Third party	Not available	Not available	In current release
<b>Generic Features</b>						
Customization						
Add user-defined fields to screen	In current release	In current release	In current release	Not available	In current release	In current release
Used in report selection and ordering	In current release	In current release	In current release	Not available	In current release	In current release
Without changing source code	In current release	In current release	In current release	Not available	In current release	In current release
Multiple companies						

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<b>Question</b>	<b>Serenic Software</b>	<b>SME: Service Management Enterprise</b>	<b>SYSPRO</b>	<b>VersAccounts</b>	<b>Virtuo</b>	<b>xTuple ERP</b>
Automatic balancing of intercompany transactions	In current release	Not available	Workaround	Not available	In current release	In current release
Purchase order automatically becomes sales order	In current release	Not available	In current release	Not available	Major modification	In current release
Share inventory across separate databases	In current release	Not available	In current release	Not available	Not available	In current release
Share vendors across separate databases	In current release	Not available	Not available	Not available	Not available	In current release
Multicurrency						
Calculate realized gains and losses	In current release	Not available	In current release	Not available	In current release	In current release
Calculate unrealized gains and losses	In current release	Not available	In current release	Not available	In current release	In current release
Invoice and payment in different currencies	In current release	Not available	In current release	Not available	In current release	In current release
Password Security						
By company	In current release	In current release	In current release	In current release	In current release	In current release
By menu	In current release	In current release	In current release	In current release	In current release	In current release
By function ( view, add, change, delete)	In current release	In current release	In current release	Not available	In current release	In current release
By field	In current release	Minor modification	In current release	Not available	In current release	Workaround
By account code segment (e.g., department)	In current release	In current release	In current release	Not available	In current release	In current release
By employee or by role	In current release	In current release	In current release	In current release	In current release	In current release
Workflow						
Online review and approval of transactions	In current release	In current release	In current release	Not available	In current release	In current release
Alerts on pending and late activities	In current release	In Next Six Months	In current release	Not available	In current release	In current release
Report Writer						
Ad-hoc - don't need a programmer	In current release	In current release	In current release	Not available	In current release	Workaround
Uses same password security as application	In current release	In current release	In current release	Not available	In current release	In current release
<b>Financial</b>						
Analysis codes / Reporting structure						
Attach analysis codes to general ledger account segments; for example, attach a region code to an account segment for office	In current release	In current release	In current release	In current release	In current release	Minor modification

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Reporting structures that allow rollups to any dimension; for example, could define a rollup from office to province or state and then to country	In current release	Third party	In current release	Not available	In current release	Minor modification
Analysis codes or reporting structures can be used to generate financial reports for attributes/dimensions such as country without embedding a country code in a financial transaction	In current release	Third party	In current release	Not available	In current release	Minor modification
Allocations						
Based on percentage	In current release	Not available	In current release	Not available	In current release	Minor modification
Based on actuals	In current release	Not available	In current release	Not available	In current release	Minor modification
Commitment accounting						
Compare (actuals + commitments) to budgets	In current release	Not available	In current release	Not available	In current release	In current release
Prevent exceeding budget on purchase order	In current release	Not available	In current release	Not available	In current release	Minor modification
Consolidation						
Create new entity and post j/e's to it	In current release	Not available	In current release	Not available	In current release	In current release
Foreign currency translation	In current release	Not available	In current release	Not available	In current release	In current release
Source acct. can be different than target acct.	In current release	Not available	In current release	Not available	In current release	Minor modification
Across entities with different fiscal year ends	In current release	Not available	In current release	Not available	In current release	Minor modification
Financial reporting						
Rows and columns can be defined	In current release	In current release	In current release	Not available	In current release	In current release
Multiple hierarchies	In current release	In current release	In current release	Not available	In current release	In current release
Drill-down to transaction details	In current release	Third party	In current release	In current release	In current release	Workaround
Format any part of report	In current release	In current release	In current release	Not available	In current release	In current release
Budgeting						
Multiple budgets	In current release	Third party	In current release	Not available	In current release	In current release
Export actuals to Excel	In current release	Third party	In current release	Not available	In current release	In current release
Import budget from Excel	In current release	Third party	In current release	Not available	In current release	In current release

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Compute budget using formula	In current release	Third party	Workaround	Not available	In current release	Minor modification
Project accounting						
Project can be updated by any financial transaction	In current release	In current release	In current release	In current release	In current release	In current release
Compare budget to actual	In current release	In current release	In current release	In current release	In current release	In current release
Span fiscal years	In current release	In current release	In current release	Not available	In current release	Minor modification
Project subledger (not tracked in general ledger)	In current release	Third party	Not available	In current release	In current release	Minor modification
Revenue recognition						
Based on % complete	In current release	In current release	In current release	Not available	Major modification	Minor modification
Based on milestone complete	In current release	Not available	In current release	Not available	Major modification	Minor modification
<b>Distribution</b>						
Back orders						
Back order preference by customer	In current release	Not available	In current release	Not available	In current release	In current release
Back order fulfillment based on customer priority	In current release	Not available	In current release	Not available	In current release	In current release
Back order fulfillment based on order date	In current release	Not available	In current release	Not available	In current release	In current release
Back order fulfillment based on requested ship date	In current release	Not available	In current release	Not available	In current release	In current release
Data collection						
Bar coding	Not available	In current release	In current release	Not available	In current release	In current release
Radio frequency (RF)	Not available	Workaround	Third party	Not available	Major modification	Not available
Landed cost						
Based on std. percentages	In current release	Minor modification	In current release	Not available	Major modification	Minor modification
Based on actuals	In current release	In current release	In current release	Not available	In current release	Minor modification
EDI supported						
Order placement	Not available	Workaround	In current release	Not available	In current release	In current release
Order acknowledgement	Not available	Workaround	In current release	Not available	In current release	In current release
Advance shipping notice (ASN)	Not available	Workaround	In current release	Not available	In current release	In current release
Picking						

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Wave picking	Not available	Minor modification	In Next Six Months	Not available	In current release	Minor modification
Pallet, case and unit picking	Not available	Minor modification	In Next Six Months	Not available	In current release	In current release
System directs pickers to location in warehouse	Not available	Minor modification	In Next Six Months	Not available	In current release	Minor modification
Put away						
Pallet, case and unit put away	Not available	Minor modification	In Next Six Months	Not available	In current release	In current release
System selects the best location	Not available	Not available	In Next Six Months	Not available	Major modification	Minor modification
Requisitions						
Consolidate requisitions into purchase orders	In current release	Not available	In current release	Not available	In current release	In current release
Approval process	In current release	Not available	In current release	Not available	In current release	In current release
RMA tracking						
Reason codes	Not available	In current release	In current release	In current release	In current release	In current release
Serial number and lot tracking						
Track history of all movements	Not available	In current release	In current release	Not available	In current release	In current release
<b>Manufacturing</b>						
Type supported						
Process (e.g.,food)	Not available	Not available	In current release	In current release	Not available	In current release
Repetitive (e.g.,consumer electronics)	Not available	Not available	In current release	In current release	Not available	In current release
Make to stock (e.g.,consumer household goods)	Not available	Not available	In current release	In current release	Not available	In current release
Assemble to order (e.g.,personal computers)	Not available	Not available	In current release	Not available	Not available	In current release
Make to order (e.g.,complex custom products)	Not available	Not available	In current release	Not available	Not available	In current release
Engineer to order (e.g.,ship building)	Not available	Not available	In current release	Not available	Not available	Minor modification
MRP						
Based on bill of materials, inventory availability, seasonality, trends and orders	Not available	Not available	In current release	Not available	Not available	In current release
Generate suggested PO	Not available	In current release	In current release	Not available	Not available	In current release
Scheduling						
Generate production orders	Not available	Not available	In current release	Not available	Not available	In current release

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Based on resource capacity of labour and equipment	Not available	Not available	In current release	Not available	Not available	In current release
Based on grouping jobs to minimize setup	Not available	Not available	In current release	Not available	Not available	Minor modification
Graphical view - drag and drop production orders	Not available	Not available	In current release	Not available	Not available	Minor modification
Shop floor data collection						
Data collection by bar codes for labour and materials	Not available	Not available	In current release	Not available	Not available	In current release
Record any downtime with reason code	Not available	Not available	In current release	Not available	Not available	In current release
Based on programmable logic controller (PLC)	Not available	Not available	In current release	Not available	Not available	Third party
Quality control						
Track non conformance	Not available	Not available	In current release	In next year	Not available	In current release
Graph results by month over year	Not available	Not available	In current release	In next year	Not available	Minor modification
Misc						
Reverse bill of materials for disassembly	Not available	Not available	Workaround	In current release	Not available	In current release
Colour size matrix for apparel manufacturing	Not available	Not available	Not available	Not available	Not available	Workaround
Engineering change management	Not available	Not available	In current release	Not available	Not available	Workaround
Multisite production	Not available	Not available	In current release	Not available	Not available	In current release
Configurator	Not available	Not available	In Current Release	Not available	Not available	In current release
<b>Professional services</b>						
Flexible invoicing						
Can add any text to invoice	Not available	In current release	In current release	In current release	In current release	In current release
Time and material	Not available	In current release	In current release	In current release	In current release	In current release
Fixed fee	Not available	In current release	In current release	In current release	In current release	In current release
Percent complete	Not available	In current release	In current release	Not available	Major modification	Workaround
Cost plus	Not available	In current release	In current release	Not available	In current release	Workaround
Scheduling						
Based on availability	Not available	In current release	Not available	Not available	In current release	Minor modification

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Match skills	Not available	In current release	Not available	Not available	In current release	Minor modification
Match employee preferences	Not available	Minor modification	Not available	Not available	In current release	Minor modification
Timesheets						
1 week at a time	Not available	In Next Six Months	Third party	In current release	In current release	In current release
Note field for each project/day	Not available	In current release	Third party	In current release	In current release	In current release
Identify overtime	Not available	In current release	Third party	Not available	In current release	Minor modification
Web-based data entry	Not available	In Next Six Months	Third party	In current release	In current release	Minor modification
PDA-enabled	Not available	In current release	Third party	Not available	In current release	In current release
Can enter off-line and synchronize	Not available	Third party	Third party	Not available	In current release	Minor modification
Can prepopulate timesheet based on project assignments	Not available	Minor modification	Third party	In current release	Major modification	In current release
Could enter time for a project, phase and task	Not available	In current release	Third party	In current release	In current release	In current release
Different (lower) cost/user for timesheet and expense module	Not available	In current release	Not available	In current release	In current release	In current release
Expense Reporting						
Calculations such as km's * rate	Not available	In current release	Third party	Not available	In current release	In current release
Maximums per day	Not available	Not available	Third party	Not available	In current release	Minor modification
WIP						
Maintain WIP history	Not available	Not available	Third party	Not available	In current release	In current release
Generate bill from WIP	Not available	Not available	Third party	Not available	In current release	Workaround
Write-downs or write-ups	Not available	Not available	Third party	Not available	In current release	Workaround
Revenue recognition						
Based on hours booked * rate	Not available	Not available	Third party	Not available	Not available	In current release
Based on % complete	Not available	Not available	Not available	Not available	Not available	Minor modification
Subscription revenue is deferred and recognized monthly	Not available	Not available	Third party	Not available	Not available	In current release
Based on milestone complete	Not available	Not available	Third party	Not available	Not available	Minor modification
Workflow						

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Electronic approval of timesheets and expense reports	Not available	Third party	Third party	Not available	In current release	Minor modification
Multiple approvals of timesheet - by supervisor (all projects) and project manager (specific project)	Not available	Third party	Third party	Not available	In current release	Minor modification
Alert if timesheet not completed on time	Not available	Minor modification	Not available	Not available	In current release	Minor modification
Misc						
Revenue and costs transferred between divisions automatically when an employee in one division works for another division	Not available	Not available	Third party	Not available	In current release	Minor modification
2 way integration with Microsoft Project	Not available	Not available	Not available	Not available	Major modification	Third party
Pass through charges from A/P to client	Not available	Not available	In current release	Not available	Major modification	In current release
Charge customer for equipment usage	Not available	In current release	Third party	Not available	Major modification	In current release
Change orders	Not available	Workaround	Not available	Not available	In current release	In current release
<b>Construction</b>						
Estimating						
Estimates based on building statistics such as number of suites and historical rates	Not available	Not available	Not available	Not available	Not available	Major modification
Detailed estimates based on take-offs that include floor area, drywall and appliances	Not available	Not available	Not available	Not available	Not available	Major modification
Budgeting						
Maintain budget that includes change orders and commitments	Not available	Not available	Not available	Not available	In current release	Minor modification
Collaboration with trades						
Bids online	Not available	Not available	Not available	Not available	Not available	Workaround
Bids via spreadsheet	Not available	Not available	Not available	Not available	Not available	Workaround
Track status of activities to be completed by trades	Not available	Not available	Not available	Not available	Not available	Workaround
Alerts if late	Not available	Not available	Not available	Not available	Not available	In current release
Scheduling						
Generate schedule based on start date, lag time between activities and dependencies	Not available	Not available	Not available	Not available	Not available	Minor modification

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Question	Serenic Software	SME: Service Management Enterprise	SYSPRO	VersAccounts	Virtuo	xTuple ERP
Update schedule as work gets completed	Not available	Not available	Not available	Not available	Not available	Minor modification
Billing						
By % complete	Not available	In current release	Not available	Not available	Not available	Minor modification
By milestone	Not available	Not available	Not available	Not available	Not available	Minor modification
<b>Service Management</b>						
Service calls						
Date and time stamping	Not available	In current release	Not available	Not available	Not available	In current release
Escalations if work not done on time	Not available	In Next Six Months	Not available	Not available	Not available	In current release
Track service history by serial number	Not available	In current release	Not available	Not available	Not available	In current release
Generate quote for customer	Not available	In current release	Not available	Not available	Not available	In current release
Generate work order	Not available	In current release	Not available	Not available	Not available	In current release
Generate invoice for work done and inventory used	Not available	In current release	Not available	Not available	Not available	In current release
Scheduling / dispatching						
Manually assign resources	Not available	In current release	Not available	Not available	Not available	In current release
Automatically assign resources based on skills and availability	Not available	In Next Six Months	Not available	Not available	Not available	Major modification
Self service by client						
Check status	Not available	In current release	Not available	Not available	Not available	In current release
Log problem	Not available	In current release	Not available	Not available	Not available	In current release
Access to information to resolve problem	Not available	In current release	Not available	Not available	Not available	In current release
<b>Human resources</b>						
Recruitment						
Web based	Not available	Not available	Not available	Not available	In current release	Third party
Automated screening based on keywords or qualifications	Not available	Not available	Not available	Not available	In current release	Not available
Employee administration						
Pictures attached to employee and available for view by employees that have access	Not available	Not available	Not available	Not available	In current release	In current release

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2010 Enterprise Software Survey**

<b>Question</b>	<b>Serenic Software</b>	<b>SME: Service Management Enterprise</b>	<b>SYSPRO</b>	<b>VersAccounts</b>	<b>Virtuo</b>	<b>xTuple ERP</b>
Self serve over the Internet	Not available	Not available	Not available	Not available	In current release	Minor modification
Generate work flow approval on change of certain information	Not available	Not available	Not available	Not available	In current release	Minor modification
Skills and degrees	Not available	In current release	Not available	Not available	In current release	Minor modification
Maintain history of compensation and ratings	Not available	Third party	Not available	Not available	In current release	Minor modification
Record company assets including keys, Blackberries, laptops given out to employees	Not available	In current release	Not available	Not available	In current release	Minor modification
Leave of absence administration						
Able to view the various absence plans of each employee - vacation, personal, days, sick days, bereavement, unpaid leave, etc.	Not available	Not available	Not available	Not available	In current release	Minor modification
Absence approval process	Not available	Not available	Not available	Not available	In current release	Minor modification
Performance management						
Maintain job descriptions and attached to employees	Not available	Not available	Not available	Not available	In current release	Minor modification
Track performance review process - dates, ratings	Not available	Not available	Not available	Not available	In current release	Minor modification
Benefit administration						
Benefit plans and deductions - family vs. single, LTD, life insurance, etc.	Not available	Not available	Not available	Not available	In current release	Major modification
Eligibility dates for benefits	Not available	Not available	Not available	Not available	In current release	In current release
Training administration						
Employee update courses online	Not available	Not available	Not available	Not available	Major modification	Minor modification
Registration for internal courses by employees	Not available	Not available	Not available	Not available	Major modification	Minor modification